KONGUNADU ARTS AND SCIENCE COLLEGE

(AUTONOMOUS)
COIMBATORE - 641 029



DEPARTMENT OF COMMERCE WITH CA (PG)

CURRICULUM AND SCHEME OF EXAMINATIONS (CBCS) (2025- 2026 and onwards)

KONGUNADU ARTS AND SCIENCE COLLEGE (AUTONOMOUS)

Coimbatore - 641029

DEPARTMENT OF COMMERCE WITH CA (PG)

VISION

The Department of Commerce with Computer Applications envisions excelling in the field of higher education and catering to the scholastic and developmental needs of the individual, through continuous creation of critical knowledge base for the society's sustained and inclusive growth.

MISSION

- 1. To create educated individuals qualified in specialized knowledge in the field of Commerce with Computer Application.
- To plan and implement academic programmes of the highest quality that would foster the holistic development of individuals who will be empowered to act as the conscience of society.
- 3. To help in the creation and development of manpower that would provide intellectual leadership to the community.
- 4. To provide skilled manpower to the professional, industrial and service sectors in the countryso as to meet global demands.
- 5. To encourage the students for excellence in higher education and research.

PROGRAMME OUTCOME (PO)

- **PO 1** To be conversant with recent development in commerce and trust areas in the field of computer.
- **PO 2** Students gain computer knowledge and make use of it effectively in the field of commerce.
- **PO** 3 The course provide skill for doing business in the electronic environment.
- PO 4 The course builds up conceptual knowledge in both commerce and computer field
- **PO 5** Students are equipped with entrepreneurial and leadership skills to carry out the business activities
- **PO 6** Students are armed with computer skills to face the real word problems
- **PO 7** Courses of this program provide bright future in the IT fields and core industries
- **PO 8** This program courses consist of both theoretical as well as good practical exposures to the students in the relevant areas to meet the industries expectations.

PROGRAMME SPECIFIC OUTCOME (PSO)

PSO 1 Students are able to play roles of businesswomen, entrepreneurs, managers and consultants which will help learners to possess knowledge and other soft skills and to react aptly when confronted with critical decision making.

PSO 2 The students will acquire knowledge and skill in different areas of communication, decision making, innovations and problem solving in day to day business activities.

PSO 3 To inspire entrepreneurship and managerial skills in learners so as to enable them to establish and manage businesses effectively with in-depth knowledge of financial system and investment decisions.

PSO 4 The students will acquire knowledge and skill in different areas of communication, decision making, innovations, management, accounting, finance and problem solving in day to day business activities.

PSO 5 To enable students with ICT skills through MS office, Tally, C++, SQL, HTML & Java and enrich their knowledge for career enhancement.

KONGUNADU ARTS AND SCIENCE COLLEGE (AUTONOMOUS)

COIMBATORE – 641029

Programme Name: M.COM (CA)

Curriculum and Scheme of Examinations under CBCS

(Applicable to the students admitted during the Academic Year 2025-2026)

	(Applicable to the students admitted during the Aca					n. Ma		.						
Semester	Part	Subject Code	Title of the Paper	Instruction Hours/Cycle			Total	Duration of Exam. (Hrs)	Credits					
		25PCC101	6	25	75	100	3	4						
		25PCC102	Core Paper 2 – Digital Marketing	6	25	75	100	3	4					
		25PCC103	Core Paper 3 – Banking and Insurance	6	25	75	100	3	4					
Ι	III	25PCC1CL	Core Practical - 1: Computer Applications: I - Audit Automation using Advanced Excel	6	40	60	100	3	4					
		25PCC1E1	Major Elective Paper – I	6	25	75	100	3	5					
			Total	30			500		21					
	l	25PCC204	Core Paper 4 – Strategic Cost Management	5	25	75	100	3	4					
		25PCC205	Core Paper 5 – Corporate Accounting	5	25	75	100	3	4					
	III	III	III	III	III	III	25PCC206	Core Paper 6 – Setting up of Business Entities	5	25	75	100	3	4
II							III	III	III	III	III	25PCC207	Core Paper 7 – Object Oriented Programming with C++	5
	F	25PCC2CM	Core Practical - 2: ComputerApplications II: Tally & C++	5	40	60	100	3	4					
		25PCC2E2	Major Elective Paper -II	5	25	75	100	3	5					
		ı	Total	30			600		25					
		25PCC308	Core Paper 8 - Taxation	6	25	75	100	3	4					
		25PCC309	Core Paper 9 – Research Methodology	6	25	75	100	3	4					
	***	***	,,,			25PCC3CN	Core Practical 3 – Computer Applications III: Computer Application in Business	6	40	60	100	3	4	
	III	25PCC3CO	Core Practical 4: Computer Applications IV: SQL and .Net Programming	6	40	60	100	3	4					
III		25PCC3N1	Non-Major Elective Paper -I	4	25	75	100	3	4					
					-	EDC	2	100	-	100	3	2		
		25PCC3IT	Internship Training****			Gr								
			Total	30			600		22					
		25PCC411	Core Paper 11 – Corporate and Economic Laws	7	25	75	100	3	5					
		25PCC412	Core Paper 12 – Human Resource Analytics	7	25	75	100	3	5					
IV	Ш	25PCC4CP	Core practical 5 – Computer Applications V: Python for Accounting	8	40	60	100	3	4					
_ ·		25PCC4Z1	Project & Viva-Voce ***	4	20	80	100	-	4					
		25PGI4N2	Non- Major Elective Paper -II	4	100	-	100	3	4					
			Total	30			500		22					
			Grand Total				2200		90					

Note: CBCS – Choice Based Credit system
CIA – Continuous Internal Assessment
ESE – End of Semester Examinations

*** The Remaining 4 Hours are allotted for Project work which will not be accounted for the staff workload. (Project Report– 60 Marks; Viva voce – 20 Marks; Internal-20 Marks)

**** The students shall undergo Internship training / field work for a minimum period of 14 working days at the end of the <u>second</u> semester during summer vacation and submit the report in the <u>third</u> semester which will be evaluated for 100 marks by the concerned guide and followed by an Internal Viva voce by the respective faculty or HOD as decided by the department. According to their marks, the grades will be awarded as given below.

Marks %	Grade
85 – 100	О
70 - 84	D
60 – 69	A
50 – 59	В
40 – 49	С
< 40	U (Reappear)

MAJOR ELECTIVE PAPERS: (2 papers are to be chosen from the following 6 papers)

- 1. Financial Markets and Institutions
- 2. Indian Stock Exchanges
- 3. Goods and Service Tax
- 4. Institutions Facilitating International Trade
- 5. Services Marketing
- 6. Marketing of Financial Services

NON- MAJOR ELECTIVE PAPERS: (2 papers are to be chosen from the following 4 papers)

- 1. Database Management System
- 2. Information Security #
- 3. Principles of International Trade
- 4. E Commerce

to be offered by the respective Departments

SUB. CODE & TITLE OF THE EXTRA DEPARTMENTAL COURSE (EDC):

25PCC3X1 – EDC Paper 1 – HOSPITALITY SERVICES

TALLY TABLE

Subject	No. of Subjects	Total Marks	Credits
Core – Theory / Practical / Project	17	1700	70
Major Elective Paper	02	200	10
EDC	01	100	02
Non-Major Elective Paper	02	200	08
Grand Total	22	2200	90

- ➤ 25 % CIA is applicable to all subjects except JOC and COP courses which are considered as extra credit courses.
- ➤ 100 % CIA for EDC and one Non-major elective course.
- ➤ The students should complete any MOOC on learning platforms like SWAYAM, NPTEL, Course era, IIT Bombay Spoken Tutorial etc. The course completion certificate should be submitted through the HOD to the Controller of Examinations. Extra credits will be given to the candidates who have successfully completed.
- ➤ An **Onsite Training** preferably relevant to the course may be undertaken as per the discretion of the HOD.

Components of Continuous Internal Assessment

Jonenia di Con	tilluous littel hai Assessinelle	
nts	Marks	Total
	Theory	
75	(75+75 = 150/10)	
75	15	
eminar	5	25
ce	5	
]	Practical	
ical	25	
otebook	10	40
ce	5	
Projec	ct/Case Study	
,	15	
ty	5	20
	75 75 eminar ce lical otebook ce	Theory 75

BLOOM'S TAXONOMY BASED ASSESSMENT PATTERN

K1 - Remembering; K2 - Understanding; K3 - Applying; K4 - Analyzing; K5 - Evaluating

1. Theory Examination

CIA I & II and ESE: 75 Marks

Knowledge Level	Section	Marks	Description	Total
K1 Q1 to 10	A (Answer all)	10 x 1 = 10	MCQ	
K1 – K5 Q11 to 15	B (Either or pattern)	5 x 5 = 25	Short Answers	75
K2 – K5 Q16 to 20	C (Either or pattern)	5 x 8 = 40	Descriptive / Detailed	

2. Practical Examination:

Knowledge Level	Section	Marks	Total
K3	Experiments	50	
K4	-	10	60
K5	Record Work	10	

3. Project Viva Voce:

Knowledge Level	Section	Marks	Total
К3	Project Report	60	80
	Viva voce	00	00

PCC 01 <u>FIRST YEAR</u> SEMESTER – I

CORE PAPER 1 – BUSINESS FINANCE

Programme Code :14							Program	me Name: 1	M. COM CA
Subject Code	L	T	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship
25PCC101	6	-	•	4	90	25	75	100	

Course Objectives

SUBJECT CODE: 25PCC101

- > To outline the fundamental concepts in finance
- > To estimate and evaluate risk in investment proposals
- > To evaluate leasing as a source of finance and determine the sources of start-up financing
- > To examine cash and inventory management techniques
- > To appraise capital budgeting techniques for MNCs

Analysis.

CO	Course Outcomes	Kı	nowledg	ge level
CO 1	Remember the important of finance concepts		Rem	ember
CO 2	Understand the risk and determine its impact on return	2	Unde	erstand
CO 3	Apply the explore leasing and other sources of finance for start-ups	to K	Apply	
CO 4	Analyse the cash receivable and inventory management techniques	K 1	Analyse	
CO 5	Evaluate techniques of long-term investment decision incorporating risk factor		Eva	ıluate
Unit	Content			No. of Hours
	Introduction to Business Finance and Time vale of money			

Unit	Content	No. of Hours
I	Introduction to Business Finance and Time vale of money Business Finance: Meaning, Objectives, Scope -Time Value of money: Meaning, Causes – Compounding – Discounting – Sinking Fund Deposit Factor – Capital Recovery Factor – Multiple Compounding – Effective rate of interest – Doubling period (Rule of 69 and Rule of 72) – Practical problems	18 Hours
II	Risk Management Risk and Uncertainty: Meaning – *Sources of Risk – Measures of Risk – Measurement of Return – General pattern of Risk and Return – Criteria for evaluating proposals to minimise Risk (Single Asset and Portfolio) – Methods of Risk Management – Hedging currency risk	18 Hours
III	Start-up Financing and Leasing Start-up Financing: Meaning, Sources, Modes (Bootstrapping, Angel investors, Venture capital fund) - Leasing: Meaning – Types of Lease Agreements – Advantages and Disadvantages of Leasing – Financial evaluation from the perspective of Lessor and Lessee.	18 Hours
IV	Cash, Receivable and Inventory Management Cash Management: Meaning, Objectives and Importance – Cash Cycle – Minimum Operating Cash – Safety level of cash – Optimum cash balance - Receivable Management: Meaning – Credit policy – Controlling receivables: Debt collection period, Ageing schedule, Factoring – Evaluating investment in accounts receivable - Inventory Management: Meaning and Objectives – EOQ with price breaks – ABC	18 Hours

PCC 02

	Multi National Capital Budgeting	
Xin.	Multi National Capital Budgeting: Meaning, *Steps involved, Complexities,	×
W	Factors to be considered – International sources of finance – Techniques to evaluate	18
· ,	multi-national capital expenditure proposals: Discounted Pay Back Period, NPV,	Hours
	Profitability Index, Net Profitability Index and Internal Rate of Return - Capital	
	rationing -Techniques of Risk analysis in Capital Budgeting.	
	TOTAL HOURS	90

THEORY 40% & PROBLEM 60%

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK

- 1. "Financial Management Principles and Practices", Maheshwari S.N, 15th Edition, Sultan Chand & Sons, New Delhi, Latest Edition.
- 2. "Financial Management: Text, Problems and Cases", Khan M.Y & Jain P.K, 8th Edition, McGraw Hill Education, New Delhi. Latest Edition.
- 3. "Financial Management, Theory and Practice", Prasanna Chandra, 10th Edition, McGraw Hill Education, New Delhi.

REFERENCE BOOK

- 1. "Financial Management", Pandey I. M., 12th Edition, Pearson India Education Services Pvt. Ltd, Noida.
- 2. "Financial Management", Kulkarni P. V. & Satyaprasad B. G., 14th Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 3. "Financial Management, Rustagi R. P., Theory, Concept, Problems", 6th Edition, Taxmann Publications Pvt. Ltd, New Delhi.

WEB SOURCE

- 1. https://resource.cdn.icai.org/66674bos53808-cp8.pdf
- 2. https://resource.cdn.icai.org/66677bos53808-cp10u2.pdf
- 3. https://resource.cdn.icai.org/66592bos53773-cp4u5.pdf

NOTE: Latest Edition of Textbooks May be Used

MAPPING

PSO CO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	M	S	S	M	S
CO2	Н	S	M	M	S
CO3	S	S	M	S	M
CO4	M	S	S	Н	S
CO5	S	Н	S	M	M

S-Strong H-High M-Medium L-Low

PREPARED BY

CHECKED BY

APPROVED BY

SUBJECT CODE: 25PCC102

CORE PAPER 2 – DIGITAL MARKETING

Programme Code :14						Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship
25PCC102	6	-	-	4	90	25	75	100	Entrepreneursmp

Course Objectives

- > To assess the evolution of digital marketing
- > To appraise the dimensions of online marketing mix
- > To analyse online consumer behaviour
- > To interpret data from social media and to evaluate game-based marketing

> To	interpret data from social media and to evaluate game-based marketing					
CO	Course Outcomes			wledge evel		
CO 1	Remember the dynamics of digital marketing Rem					
CO 2	Understand and examine online marketing mix	S	Unde	erstand		
CO 3	Apply digital media channels	to K	A	pply		
CO 4	Analyse and interpret online consumer behaviour	K 1 to K	An	alyse		
CO 5	Evaluate social media data		Eva	aluate		
Unit	Content			No. of Hours		
Ι	Introduction to Digital Marketing Digital Marketing – Transition from traditional to digital marketing – Rise of internet – Growth of e-concepts – Growth of e-business to advanced e-commerce – Emergence of digital marketing as a tool – Digital marketing channels – Digital marketing applications, benefits and limitations – Factors for success of digital marketing – Emerging opportunities for digital marketing professionalsRole of AI in digital marketing					
II	in digital marketing Online Marketing Mix Online marketing mix – E-product – E-promotion – E-price – E-place – Consumer segmentation – Targeting – Positioning – Consumers and online shopping issues – *Website characteristics affecting online purchase decisions – Distribution and implication on online marketing mix decisions					
III	Distribution and implication on online marketing mix decisions. Digital Media Channels Digital media channels – Search engine marketing – ePR – Affiliate marketing – Interactive display advertising – Opt-in-email marketing and mobile text					
IV	Online Consumer Behavior Online consumer behavior – Cultural implications of k characteristics – Dynamics of online consumer visit – Models of web	•		18 Hours		

	TOTAL HOURS	90
	Game marketing.	
	analytics – Mining consumer generated media – Gamification and game based marketing – Benefits – Consumer motivation for playing online games. Issues in	
	generated media and opinion leaders – Peer review – Word of mouth – Influence	
V	dimensions – Brand audience dimensions – Market influence analytics – Consumer	Hours
V	metrics - Digital brand analysis - Meaning - Benefits - Components - Brand share	18
	Slide Share, Pinterest, Instagram, Snapchat and LinkedIn – Earned social media	
	data - Owned social metrics - *Measurement metrics for Facebook, YouTube,	
	Digital Analytics – Concept – Measurement framework – Demystifying web	
	Analytics and Gamification	
	generation CRM.	
	consumer relationship management – Goals – Process – Benefits – Role – Next	
	Web and consumer decision making process – Data base marketing – Electronic	

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "Fundamentals of Digital Marketing", Puneet Singh Bhatia, 2nd Edition, Pearson Education Pvt Ltd, Noida.
- 2. "Digital Marketing", Dave Chaffey, Fiona Ellis-Chadwick, Pearson Education Pvt Ltd, Noida.
- 3. "Digital Marketing Analytics", Chuck Hemann & Ken Burbary, Pearson Education Pvt Ltd, Noida.
- 4. "Digital Marketing" Seema Gupta, 3rd Edition, McGraw Hill Publications Noida.
- 5. "Digital Marketing: Complete Digital Marketing Tutorial", Kailash Chandra Upadhyay, Notion Press, Chennai.

REFERENCE BOOK

- 1. "Digital Marketing", Vandana Ahuja, Oxford University Press. London.
- 2. "Digital Marketing", Ryan Deiss & Russ Henneberry, John Wiley and Sons Inc. Hoboken.
- 3. "Digital Marketing A Practical Approach", Alan Charlesworth, "Routledge, London.
- 4. "An Integrated approach to Online Marketing", Simon Kingsnorth, Digital Marketing Strategy, Kogan Page Ltd. United Kingdom.
- **5.** "Digital Marketing" Maity Moutusy, 2nd Edition, Oxford University Press, London.

WEBSOURCE REFERENCE

- $1. \ \ \, \underline{https://www.digitalmarketer.com/digital-marketing/assets/pdf/ultimate-guide-to-digital-marketing.pdf}$
- 2. https://uwaterloo.ca/centre-for-teaching-excellence/teaching-resources/teaching-tips/educational-technologies/all/gamification-and-game-based-learning

NOTE: Latest Edition of Textbooks May be Used

MAPPING

PSO					
co	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	Н	S	S	Н	Н
CO2	M	Н	Н	S	Н
CO3	S	S	Н	Н	M
CO4	M	M	S	Н	Н
CO5	Н	Н	S	M	- S

S-Strong

 \mathbf{H} – High

 \mathbf{M} – Medium

L – Low

PREPARED BY

(Dr.T.Kumar)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

SUBJECT CODE: 25PCC103

CORE PAPER 3 – BANKING AND INSURANCE

Programme Code :14						Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship
25PCC103	6	-	-	4	90	25	75	100	Entrepreneursinp

Course Objectives

- > To understand the evolution of new era banking
- > To explore the digital banking techniques
- > To analyse the role of insurance sector

of Conduct.

- To evaluate the mechanism of customer service in insurance and the relevant regulations
- > To acquire knowledge on risk and its impact in banking and insurance industry

СО	Course Outcomes Know					
CO 1	Relate the transformation in banking from traditional to new age Reme					
CO 2	Apply modern techniques of digital banking	S S	Unde	rstand		
CO 3	Evaluate the role of insurance sector	to K	Ap	ply		
CO 4	Examine the regulatory mechanism	K 1	Ana	lyse		
CO 5	Assess risk mitigation strategies	I	Eval	luate		
Unit	Content			No. of Hours		
I	Customer Shift - Fintech Overview - Fintech Outlook - The Financial Disruptors - Digital Financial Revolution - *New Era of Banking. Digital Banking - Electronic Payment Systems-Electronic Fund Transfer System - Electronic Credit and Debit Clearing - NEFT - RTGS - VSAT - SFMS - SWIFT. Contemporary Developments in Banking Distributed Ledger Technology - Blockchain: Meaning - Structure of Block Chain - Types of Block Chain - Differences between DLT and Block chain - Benefits					
II	of Blockchain and DLT - Unlocking the potential of Block chain – Crypto currencies, Central Bank Digital Currency (CBDC) - Role of DLT in financial services - AI in Banking: Future of AI in Banking - Applications of AI in Banking - Importance of AI in banking - Banking reimagined with AI. Cloud banking - Meaning - Benefits in switching to Cloud Banking.					
III	Indian Insurance Market History of Insurance in India – Definition and Functions of Insurance Contract – Indian Insurance Market – Reforms in Insurance Organisation – Insurance organisation structures Intermediaries: Insurance Broker – Insurance Agent-Underwriters –	ance re. I	Sector –	18 Hours		

IV	Customer Services in Insurance Customer Service in Insurance — Quality of Service - Role of Insurance Agents in Customer Service-Agent's Communication and Customer Service — Ethical Behaviour in Insurance — Grievance Redressal System in Insurance Sector — Integrated Grievance Management System- Insurance Ombudsman - Insurance Regulatory and Development Authority of India Act (IRDA) — Regulations and Guidelines.	18 Hours
V	Risk Management Risk Management and Control in banking and insurance industries – *Methods of Risk Management – Risk Management by Individuals and Corporations – Tools for Controlling Risk.	18 Hours
	TOTAL HOURS	90

^{*}Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK:

- 1. "Principles & Practices of Banking", Indian Institute of Banking and Finance, 5th Edition, Macmillan Education India Pvt. Ltd, Noida, Uttar Pradesh.
- 2. "Insurance Principles and Practice", Mishra M N & Mishra S B, 22nd Edition, S. Chand and Company Ltd, Noida, Uttar Pradesh.
- 3. "Fundamentals of Risk and Insurance", Emmett, Vaughan, Therese Vaughan M., 11th Edition, Wiley & Sons, New Jersey, USA.

REFERENCE BOOK:

- 1. "Banking Theory, Law and Practice", Sundharam KPM & Varshney P. N., 20th Edition, Sultan Chand & Sons, New Delhi.
- 2. "Banking Theory, Law and Practice", Gordon & Natarajan, 9th Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 3. "Insurance and Risk Management" Gupta P. K., 6th Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 4. "The Fintech book: The financial technology handbook for investors" Susanne Chishti., & Janos Barberis, entrepreneurs and visionaries. John Wiley & Sons.

WEBSOURCE REFERENCE

- 1. https://corporatefinanceinstitute.com/resources/knowledge/finance/fintech-financial technology
- 2. https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=Page

NOTE: Latest Edition of Textbooks May be used

MAPPING

CO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	Н	Н
CO2	M	Н	Н	S	Н
CO3	S	S	S	Н	M
CO4	M	S	S	S	Н
CO5	H	Н	S	M	S

S – Strong

 $\mathbf{H} - \mathbf{High}$

 \mathbf{M} – Medium

L-Low

(Dr.A.Revathy)

CHECKED BY

(Dr.T.Deepika)

CORE PRACTICAL-1- COMPUTER APPLICATIONS: I- AUDIT AUTOMATION USING ADVANCED EXCEL

Programme Code: 14						Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Skill Development
25PCC1CL	-	-	6	4	90	40	60	100	Development

Course Objectives

- > To introduce the elements of Advance Excel
- To make the students to understand Advance Excel
- > To learn about various functions in Advance Excel
- > To apply the concepts of report generation and interpretation.
- > To clarify virtual function and variables.

СО	Course Outcomes		Knowledge level				
CO 1	Create data file in Excel Sheet		Apply				
CO 2	Examine Excel Report and practice mail merges	2 2					
CO 3	Conduct various functions in Advance Excel	to K	Analyse				
CO 4	Create a data sheet and analyse the report	K 3					
CO 5	Automate calculations and interpret the results		Evaluate				
S. No	Program List						
1	Create EMI chart using PMT functions and also create the same using Template (loan Amortization)						
2	Use the V lookup Function and demonstrate to fetch the data from one sheet to another and also try to search Right to left direction using index and Match function.						
3	Apply the Data validation and restrict the users / find the Sunday er Column, and also try to restrict Saturday and Sunday.	ntries	s in the Invoice Date				
4	Apply the conditional formatting to highlight the values highest Sunday in series of date (using the function Weekday ())	20 v	values, Color scales,				
5	Create one variable and Two variable data Table to perform the sens	sitivi	ty analysis				
6	Create a simple Dashboard for a sales data.						
7	Generate a PIVOT TABLE REPORT and utilize the commands calc as % on Grand total, Insert Slicer, Filter.	culat	ted field, show value				
8	Find GAP in a series of numbers using IF function						
9	Perform the Sampling from the population using Rand function and Rand Commands in Data Analysis Tool Pak						

PCC 010

SUBJECT CODE: 25PCC1CL

10	Perform the Multilevel sort the data and differentiate the data before sort and after in different
10	location. Also insert the subtotal report for the same.
11	Import data from JSON formatted file using Get External Data, Apply the append Query,
11	Merge Query using Power Query Built in with Get & Transform Data.
12	Apply the Xlookup, Vstack, Unique functions of Latest Version office 365.
13	Insert Nested IF function to validate the Marks and Generate the Result.
14	Apply the mail merge in Word document using Excel Data.
. 15	Insert the Chart for the Sales Data and insert the insights.

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.T.Deepika)

CHECKED BY

(Dr.V.Regha)

APPROVED BY

SUBJECT CODE: 25PCC204

<u>SEMESTER – II</u> CORE PAPER 4 – STRATEGIC COST MANAGEMENT

		CON	L F.	AFE	AN 4 – 51 NA	ALEGIC	COSI	MANAGE	VIENI		
	P	rogra	mme	e Co	de :14			Programm	e Name	e: M.COM (CA
Subjec	ct Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employa - Entreprer	-
25PC	CC204	5	-	-	4	75	25	75	100	Entreprei	ieursinp
			•		C	Course Ob	jective	S			
	•		-		_		contro]	l manageme	nt		
	-				st control te	-					
					costing for o						
			_		g methods ii						
	o apply o	cost m	anag	geme	ent techniqu			ors			
CO					Course	Outcomes	S			Knowled	ge level
CO1	Discuss	strate	egic (cost	managemer	nt and QC				Remer	nber
CO2	Choose	the ap	pro	priat	e technique	for cost co	ontrol		K 5	Unders	tand
CO3	Utilise a	activit	y-ba	sed	costing in p	ractice			to K	App	ly
CO4	Adopt transfer pricing methods							Analy	yse		
CO5	Build co	ost str	uctu	re fo	r Agricultuı	e and IT s	sector			Evalu	ate
Unit						Conte	nt		•		No. of Hours
	Introdu	ıction	to S	Strat	egic Cost N	Ianagem	ent				
	In	trodu	ction	to	Strategic C	Cost Mana	agemen	t (SCM) -	Need	for SCM -	
								_		Value Chain	15
I	_			_		•	_	gement: Mea	•	-	Hours
	_		_			=			_	ndard 21 on	110015
	_					Lean Syste	em – B	enefits of Le	ean Syst	em – Just in	
	Time (J										
					duction		C4	1. M	1 D		
			_					U		erequisites -	
II					Ū	•				rol and cost ns - Target	15
11					=	_	_	= :	_	g, Strategies	Hours
	_		_		_	_	-	_	_	ig, Learning	
	curve ra	_	_		=	o, Denemo	Lear	ining Cur ve.	Wicaiiii	ig, Learning	
				_	Manageme	nt					
III	·								15		
		-		_	ing – Practi					C	Hours
	Transfe										
137	Meanin	g, Bei	nefits	s, M	ethods: Pric	ing based	on cost	, Market pri	ce on tra	ansfer	15
IV	price, negotiated pricing and Pricing based on opportunity costs – Practical									Hours	

Problems.

V	Cost Management in Agriculture and IT sector Agriculture Sector: Features, Cost Structure, Cost Management, Tools to measure the performance, Minimum Support Price and International Perspective – Information Technology Sector: Features, Cost Structure, Cost Management and International Perspective.	15
2 0 2 .	TOTAL HOURS	75

THEORY 60% & PROBLEM 40%

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room/Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK

- 1. "Strategic Cost Management", Ravi M Kishore, 5th Edition, Taxman Publications Pvt. Ltd, New Delhi.
- 2. "Strategic Cost Management", Bandgar P. K., 1st Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 3. "Strategic Cost Management and Performance Evaluation", Sexena V. K., 1st Edition, Sultan Chand & Sons, New Delhi.

REFERENCE BOOK

- 1. "Strategic Cost Management" John K Shank and Vijay Govindarajan, Simon & Schuster; Latest Edition, UK
- "Strategic Cost Management", Jawahar Lal, 1st Edition, Himalaya Publishing House Pvt Ltd, Mumbai.)
- 3. "A Text Book of Cost and Management Accounting", Arora M. N., 11th Edition, Vikas Publishing House Pvt. Ltd., New Delhi.

WEBSOURCE REFERENCE:

- 1. https://www.accountingtools.com/articles/strategic-cost-management.html#:~:text
- 2. https://ca-final.in/wp-content/uploads/2018/09/Chapter-4-Cost-Management-Techniques.pdf

3. https://resource.cdn.icai.org/66530bos53753-cp5.pdf

NOTE: Latest Edition of Textbooks May be Used

MAPPING

CO PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	Н	S
CO3	Н	Н	M	S	M
CO4	Н	S	S	M	S
CO5	S	S	Н	S	Н

 $\int S - Strong$

H - High

M – Medium

L – Low

PREPARED BY

(Dr.K.S.Mohana Vignesh)

(Dr.T.Deepika)

APPROVED BY
(Dr.T.Kumar)

CORE PAPER 5 – CORPORATE ACCOUNTING

	D			n C:	do .14		I	Dwo arra	o No	0. N/	COMO	A
Subje	ect Code	ogra L	Т	P	de :14 Credits	Total Hours	CIA	Programm External	Tota	ıl	Employa	ability /
25P	CC205	5	-	-	4	75	25	75	100	,	Entrepre	neurship
A A A A A	To deter To prepa To accor	rmine are c unt f	e pro onso or pr	fits folidate lidate rice le	ounting tre or fire and ed financia evel change orting stan	marine ins l statemen es	issue o	of shares		1		
СО					Cou	rse Outco	omes					wledge evel
CO1	Prepare Compa					companie	s as per	schedule III	of		-	ember
CO2	Apply the provisions of IRDA Regulations, 2002 in the preparation of final accounts of Life Insurance and General Insurance Companies.								Unde	erstand		
CO3	Prepare in accor				Financial S21.	Statement	s of Ho	Al	Apply			
CO4	Assess contemporary accounting methods.									Ana	alyse	
CO5	Examine Financial Reporting based on appropriate Accounting Standards and provisions of Companies Act 2013 with respect to Corporate Social Responsibility.							Eva	luate			
Unit	1					Cont	ent			1		No. of
												Hours
Ι	Issu back of	e of Sha ies	Shai res as p	es: E	onversion	SPS - Swe of deben	at Equi tures i	es ty Shares - B into shares anies Act,	- Final	l acc	ounts of	15 Hours
II	Insu assuranc	ranc	e Compa	ompa anies	Ascertair	ment of p	orofit -	surance - Fi Valuation B nce Compan	alance			15 Hours
III	accounts of Fire, Marine and miscellaneous Insurance Companies. Consolidated financial statements Consolidated financial statements as per AS 21: Consolidated Profit and Loss Account – Minority interest – Cost of control – Capital reserve – Inter-company holdings – Preparation of consolidated Balance Sheet.							15 Hours				
IV	Contemporary Accounting Methods Accounting for price level changes - *Social responsibility accounting -						15 Hours					
V		ıncia	l rep	ortin	_			aracteristics e Social Resp			_	15 Hours

Standards (AS 5, AS 10, AS 19, AS 20) – Corporate Social Responsibility: Meaning,

Key provisions of Companies Act, 2013, Accounting for CSR expendit	ure,					
Reporting of CSR, Presentation and disclosure in the financial statements.						
TOTAL HOURS						

THEORY 20% & PROBLEM 80%

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "Corporate Accounting Volume I & II", Gupta R. L. & Radhaswamy M., 14th Edition, Sultan Chand & Sons, New Delhi.
- 2. "Advanced Accountancy Volume I & II", Maheshwari S. N., Sharad K. Maheshwari & Suneel K. Maheshwari, 11th Edition, Vikas Publishing House Pvt. Ltd., New Delhi.
- 3. "Advanced Accountancy Corporate Accounting Volume II", Jain S. P., Narang K. L., Simmi Agrawal and Monika Sehgal, 22nd Edition, Kalyani Publishers, New Delhi.
- 4. "Corporate Accounting Volume I & II", Reddy T. S. & Murthy A., 17th Edition, Margham Publications, Chennai.

REFERENCE BOOK

- 1. "Advanced Accounting (Corporate Accounting II)", Arulanandam M.A & Raman K.S., 8th Edition, Himalaya Publishing House Pvt Ltd, Mumbai.
- 2. "Advanced Accounts Volume II", Shukla M C, Grewal T S and Gupta S C, 19th Edition, Sultan Chand & Sons, New Delhi.
- 3. "Problems and Solutions in Company Accounts", Gupta R. L., 2nd Edition, Sultan Chand & Sons, New Delhi.

WEBSOURCE REFERENCE

- 1. https://resource.cdn.icai.org/66550bos53754-p1-cp9.pdf
- 2. https://resource.cdn.icai.org/66545bos53754-p1-cp4.pdf
- 3. https://resource.cdn.icai.org/66638bos53803-cp1.pdf

NOTE: Latest Edition of Textbooks May be Used MAPPING

PSO					
co	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	Н	S
CO3	Н	Н	M	S	M
CO4	Н	S	S	M	S
CO5	S	S	Н	S	Н

S-Strong

H - High

M – Medium

L-Low

PREPARED BY

(Dr.S.Ramakrishnan)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

CORE PAPER 6- SETTING UP OF BUSINESS ENTITIES

Programme Code: 14						Programme Name: M. COM CA				
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship	
25PCC206	5	-	-	4	75	25	75	100	Entrepreneursnij	

Course Objectives

- > To understand the start-up landscape and its financing.
- > To analyse the formation and registration of Section 8 company.
- > To outline the concept of LLP and business collaboration.
- > To understand the procedure for obtaining registration and license.

> 7	To create awareness about the legal compliances governing business ent	tities.				
СО	Course Outcomes			wledge vel		
CO1	Assess the various avenues of acquiring finance to setup a business entity	ıo	Rem	ember		
CO2	Recall the legal requirements for Section 8 Company	to K5	Unde	derstand		
CO3	Examine the proceedings for LLP and joint venture	K1 to	Ap	oply		
CO4	Describe the registration and licensing procedure	\	Ana	alyse		
CO5	Examine the compliance of regulatory framework		Eva	luate		
Unit	Content			No. of Hours		
I	Types of business organisations – Factors governing selection of ar - Startups – Evolution – Definition of a Startup – Startup landscape in In India policy – Funding support and incentives – Indian states with Star Exemptions for startups – *Life cycle of a Startup – Important point – Financing options available for Startups – Equity financing – Deb Venture capital financing – IPO – Crowd funding – Incubators - M Successful Startups in India. Not-for-Profit Organisations Formation and registration of NGOs – Section 8 Company – Features – Exemptions – Requirements of Section 8 Company – Aprincorporation – Trust: Objectives of a trust – Persons who can credit Differences between a public and private trust – Exemptions available Formation of a trust – Trust deed –Society – Advantages – Disc	ndia – tup po s for S t fina udra l Defir oplica eate a ole to	Startup blicies – Startups ncing – banks – nition – tion for trust – trusts –	15 Hours 15 Hours		
	Formation of a society – Tax exemption to NGOs.	auvan	tages –			
III	Limited Liability Partnership and Joint Venture Limited Liability Partnership: Definition – Nature and characteristics – Advantages and disadvantages – Procedure for incorporation – LLP agreement – Annual compliances of LLP - Business collaboration: Definition – Types – Joint venture: Advantages and disadvantages – Types – Joint venture agreement - Successful joint ventures in India – Special Purpose Vehicle – Meaning – Benefits – Formation.					
IV	Registration and Licenses Registration and Licenses: Introduction – Business entity r Mandatory registration – PAN – Significance – Application and registr	-		15 Hours		

	TOTAL HOURS	75					
	Control of Air Pollution - Penalties and Procedure.						
	Prevention and Control of Air Pollution - Powers And Functions - Prevention and						
	(Prevention and Control of Pollution) Act, 1981: Central and State Boards for The						
	Prevention and Control of Water Pollution - Penalties and Procedure- The Air						
•	Prevention and Control of Water Pollution - Powers and Functions of Boards -	Hours					
V	(Prevention And Control of Pollution) Act, 1974: The Central and State Boards for	15					
	Prevention, control and abatement of environmental pollution - The Water						
	Objectives, Salient Features - *The Environmental Protection Act, 1986:						
	Geographical Indication of Goods (Registration and Protection) Act, 1999:						
	Environmental Legislations in India						
	and Design registration.						
	from Pollution Control Board – FSSAI registration and license – Trade mark, Patent						
	Registration under Shops and Establishment Act – MSME registration – Clearance						
	of TAN - Procedure to apply for TAN - GST: Procedure for registration -						
	Linking of PAN with Aadhar – TAN – Persons liable to apply for TAN – Relevance						

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "Environment Protection Law and Policy in India", Kailash Thakur,2nd Edition, Deep & Deep Publication Pvt. Ltd., New Delhi.
- 2. "Intellectual Property Law", Avtar Singh, Eastern Book Company, Bangalore
- 3. "Setting up of Business Entities and Closure" Zad N.S and Divya Bajpai, (SUBEC), Taxmann, Chennai

REFERENCE BOOK

- 1. Setting up of Business Entities and Closure, Module 1, Paper 3, The Institute of Company Secretaries of India, MP Printers, Noida
- 2. The Air (Prevention and Control of Pollution) Act, 1981, Bare Act, Universal/LexisNexis, Noida
- 3. The Water (Prevention and Control of Pollution) Act, 1974, Bare Act, Universal/LexisNexis, Noida
- 4. Cliff Ennico, "Small Business Survival Guide Starting Protecting and Securing your Business for Long-Term Success", Adams Media, USA

WEBSOURCE REFERENCE

- 1. https://www.icsi.edu/media/webmodules/FINAL_FULL_BOOK_of_EP_SBEC_2018.pdf
- 2. https://www.mca.gov.in/MinistryV2/incorporation_company.html 3)
- 3. https://legislative.gov.in/sites/default/files/The%20Limited%20Liability%20 Partnership%20Act,%202008.pdf.

NOTE: Latest Edition of Textbooks May be Used

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	Н	S
CO3	Н	Н	M	S	M
CO4	Н	S	S	M	S
CO5	S	S	Н	S	Н

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.C.Brindha)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

CORE PAPER 7- OBJECT ORIENTED PROGRAMMING WITH C++

Programme Code: 14						Programme Name: M. Com CA				
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Skill	
25PCC207	5	-	-	4	75	25	75	100	Development	

Course Objectives

- ➤ To introduce the elements of object-oriented programming and structure of C++ program.
- ➤ To make the students to understand control flow statements.
- > To learn about operator overloading, data conversion and inheritance
- To apply the concepts of class, method, constructor data abstraction, overloading and polymorphism.

> To clarify virtual functions and polymorphism.

CO	Course Outcomes Know le						
CO1	Outline the essential features and elements of the C++ programming language.		Rem	ember			
CO2	Understand concepts of inheritance and polymorphism.	3	Unde	rstand			
CO3	Remember the difference between function overloading and function overriding	pply					
CO4	Write, debug and test basic C++ codes using the approaches introduced in the course.	K 1 to K	Ana	alyse			
CO5	Incorporate exception handling in object-oriented programs.		Eva	luate			
Unit	Content			No. of			
				Hours			
I	Evaluation of Programming Paradigm — Elements of Old programming - Data Encapsulation and Abstraction classes — Inheritar classes — Polymorphism — Operator overloading — Friend functions — Popular OOF — Virtual functions — *Merits and demerits of OOP — Popular OOF — Popular OOF — Applications of C++ - C++ statements — structure of OOF — Data types — Character set — Token, Identifiers and Keywords — Operators and expressions — Control flow — IF, IF Else, Nested If Else, Whileloop, dowhile loop, break statement, switch statement, continuand go to statement. Arrays — operations on arrays — Multidimension — Strings — String Manipulations. Functions — Function component functions — Inline functions.	once – I olymo Plango C++ po – vari lse, Fo nue sta	Derived orphism uages – rogram. ables – or loop, atement arrays –	15 Hours 15 Hours			
III	Classes and objects Classes and Objects – Class Specification – Class Objects – Act members – Defining member functions – Data Hiding – Friend for friend classes. Constructor – Parameterized Constructors – Experimental Constructor overloading – Order of Constructor and Destructor – Copy Operator overloading Operator Overloading – Over loadable operators – Rules for Operators – Data conversion. Inheritance – Forms of inheritance – Singapore	Destruction Cons	ons and ctors – structor.	15 Hours 15 Hours			

	TOTAL HOURS	75
	operations – Classes and File operations.	-
	Member functions – Reading/writing a character from a file – Structure and file	
V	functions – Data file operations – Opening of file – Closing of file – Stream State	Hours
V	derived class objects—Pure virtual functions — Abstract classes — *Rules for Virtual	15
	Virtual functions and Polymorphism – Need for virtual functions – Pointers to	
	Virtual functions and Polymorphism	
	of Inheritance.	
2	Multi-level, Hierarchal and Hybrid inheritance – When to use Inheritance – Benefits	

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "Object Oriented Programming with C++", Balagurusamy,E. New Delhi,Tata McGraw Hill Publishing Company Ltd.
- 2. "Programming with C++", Ravichandran, D., Tata McGraw Hill Publishing Company Ltd.,

REFERENCE BOOK

- 1. "Mastering C++", Venugopal,K.R., Raj kumar, Ravishanker, T., New Delhi, Tata McGraw-Hill Education.
- 2. OOP with C++, David Pearson, Continuum Pvt. Ltd.
- 3. Object Oriented Programming with C++, M.P Bhare, S.A, Patekar, Pearson Education.

WEBSOURCE REFERENCE

- 1. www.geeksforgeeks.org
- 2. www.shiksha.com
- 3. www.mygreatlearning.com

NOTE: Latest Edition of Textbooks May be Used

MAPPING

PSO		2			
co	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

T. Dhiw PREPARED BY

CHECKED BY

APPROVED BY

CORE PRACTICALS-2: COMPUTER APPLICATIONS II- TALLY & C++

Pre	ogra	mm	e Co	de :14	I	Programme	Name: M	I. COM CA	
Subject Code	L	T	P	Credits	Total Hours	CIA	External	Total	Skill Development
25PCC2CM	-	•	5	4	75	40	60	100	Development

Course Objectives

- > To help the students to work with accounting software
- > To learn to feed various voucher entries
- > To provide an opportunity for students to make connections across courses and institutional goals.
- > To understand the use of programming techniques.
- > To understand the knowledge on commerce object-oriented programming.

C	О	Course Outcomes		Knowledge level
CC)1	Obtaining information relating to tally.		Apply
CC		Gaining the skills relating in creation of voucher entries.	2	Appry
CC		Preparing the final accounts, Interpreting various reports	to K	Analyse
CC		Constructing of classes and objects.	3	Maryse
CC		Working with accounting terms using C++.	K	Evaluate
) 	TALLY		Evaluate
1	Вуі	using Tally - Create Voucher & ledger with adjustments (Using F11 as	nd F1	2 keys)
2		pare Trial Balance, Profit & Loss A/C and Balance Sheet (With mininstructions)	num	of any 5
3	-	pare Inventory statement using (Calculate Inventory by using all methodimple Average method D) Weighted Average Method.	od A)	FIFO B) LIFO
4	Prej	pare a fund flow statement and give your opinion.		
5	Prej	pare a cash flow statement and present your view.		
6	Ana	llyse the performance of an organization by using Ratio (Minimum 5 I	Ratio	s are essential).
		C++		
7	Pay	Roll calculation (Using simple program)		
8	Fine	d out EOQ, Minimum Level, Maximum Level, Re-order level (Using	simp	le program)
9	Wri	te a C++ program to calculate working capital using class and objects	(mer	nber function
	sho	uld write inside and outside the class)		
10	Pro	gram to calculate contribution, P/v Ratio, BEP and Margin of safety us	sing l	Functions.
11	Cal	culate Simple Interest and compound interest using inline functions.		
12	Cal	culate Depreciation – by using constructors and Destructors		
13		te a C++ program to calculate the sum and product of two complex nurloading.	ımbe	rs using operator

Write a C++ program to prepare cost sheet using inheritance.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	М	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

T. Dhw PREPARED BY

(Dr.T.Deepika)

CHECKED BY

(Dr.V.Regha)

APPROVED BY

SECOND YEAR <u>SEMESTER – III</u> **CORE PAPER 8 - TAXATION**

SUBJECT CODE: 25PCC308

Pr	Programme Code: 14						Programn	ne Name:	M. COM CA
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship
25PCC308	6	-	•	4	90	25	75	100	Entrepreneursinp
				<u> </u>	Course	hioatir	700		

Course Objectives

- > To identify deductions from income and computation of income for different classes of assesses.
- > To understand the procedure for filing of returns and tax planning.
- > To analyse the structure on international business taxation.

> T	o assess Goods and Services Tax and filing GST returns.						
> T	o compute customs duty as per Customs Act.						
CO	Course outcome		Kn	owledge			
				Level			
CO1	Estimate taxable income	16		member			
CO2	File returns and plan taxes	K 5	Uno	derstand			
CO3	Illustrate the nuances of international business taxation	l to		Apply			
CO4	Apply the provisions of GST	K 1		nalyse			
CO5	Assess the provisions of Customs Act		Ev	valuate			
Unit	Content			No. of Hours			
	Assessment of persons						
	Tax Exemptions for Agricultural Income - Deductions to be made in o	•	_	18			
I	total income (80G, 80GGB & 80GGC, 80IA, 80IAB, 80IAC, 80IB, 80II			Hours			
	80IE, 80JJA, 80JJAA, 80LA, 80M, 80P, 80PA) – Assessment of Firms, A	AOP, I	3OI,				
	Company and Co-operative society.						
	Tax Returns and Tax planning						
	Return of income: Statutory obligation, Return Forms, Time for filing						
II	Revised return, Modified return—*Assessment -Tax Deducted at Source			18			
111	payment of Tax: Persons liable to pay, Due date, Computation - Papursuance of order of Assessing Officer, Consequences on non-payme	-		Hours			
	planning, Tax avoidance and Tax evasion - Tax planning and specific ma						
	decisions: Make or buy, Own or lease, Retain or replace, Shut down or co	_					
	International business taxation						
	International business taxation - Taxation of Non-resident - Doubl	e taxa	ution	18			
III	relief - Transfer pricing and other anti-avoidance measure - Applic	ation	and	Hours			
	interpretation of tax treaties - (Double taxation avoidance agreement -	DTA	A) -	Hours			
	Equalization levy.						
	Goods and Services Tax						
	Goods and Services Tax: GST Act, 2017 - Registration - Proc	edure	for	_			
IV	registration under Schedule III – Amendment of registration – Rates			18			
	IGST, CGST, SGST/UGTST - Assessment of GST- Self-assessment – P			Hours			
	assessment – Scrutiny of returns – Assessment of non filers of returns – A						
	of unregistered persons – Assessment in certain special cases – Tax Invoic	e - C	redit				

	and Debit Notes – Payment of Tax – Input Tax Credit - Anti profiteering — Filing of Returns- Penalties – Prosecution – Appeal and Revision.	6
V	Customs Act, 1962: Important Definitions – Basics – Importance of Customs Duty – Constitutional authority for levy of Customs Duty – Types of Customs Duty – *Prohibition of Importation and Exportation of goods – Valuation of goods for Customs Duty – Transaction Value – Assessable Value – Computation of Assessable Value and Customs Duty.	18 Hours
3)	TOTAL HOURS	90

THEORY 20% & PROBLEM 80%

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. Direct Taxes Law & Practice, Vinod Singhania and Kapil Singhania, Professional Edition, Taxmann Publications, New Delhi. Recent edition.
- 2. Income Tax including Tax Planning & Management, Mehrotra H.C. and Goyal S.P, Sahitya Bhawan Publications, Agra. Recent edition.

REFERENCE BOOK

- 1. "Income Tax" (Direct and Indirect Tax), Sha R. G. and Usha Devi N., Himalaya Publishing House, Mumbai, Recent edition.
- 2. "Practical Approach to Direct and Indirect Taxes: Containing Income Tax and GST", Girish Ahuja and Ravi Gupta, Wolters Kluwer India Private Limited, Recent edition.
- 3. GST Law & Practice, Swetha Jain, Taxmann Publishers Pvt. Ltd, Chennai, Recent edition.
- 4. "GST Input Tax Credit", Daty V.S., Taxmann Publishers, Chennai, Recent edition.

WEBSOURCE REFERENCE

- 1. https://www.icsi.edu/media/webmodules/16112021 Advance Tax Laws.pdf
- 2. https://www.icsi.edu/media/webmodules/Final Direct Tax Law 17 12 2020.pdf
- 3. https://www.icsi.edu/media/webmodules/TL Final pdf 25102021.pdf

NOTE: Latest Edition of Textbooks May be Used

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	М
CO2	S	M	S	- M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S.
CO5	S	S	M	S	М

S-Strong

H - High

M - Medium

L-Low

PREPARED BY

CHECKED BY

APPROVED BY

18

Hours

								ODOLOGY				
	Pro	ogran	ıme (Code	:14	1	P	rogramme	name	e: M.	COM C	'A
Subj	ect Code	L	T	P	Credits	Total Hours	CIA	External	To	tal		kill opment
25I	PCC309	6	-	-	4	90	25	75	1	00	Devel	оршеш
						rse Obje	ctives					
	o understan											
	o construct			_		• •	otheses					
	o evaluate tl											
	o perform p				-		1 1	, •				
> T	o ennance re	eport v	writin	g ski	ilis and dev	elop etnic	cai condu	ct in researc	en		I Z	
CO					Course	Outcom	es					wledge evel
CO 1	Recall the	e resea	arch c	once	pts and rec	ognise th	e researc	h problem				ember
CO 2					thesis and d					w		erstand
CO 3				• -	d for data c					K	Aı	pply
CO 4					n statistical					1 to		alyse
CO 5	Draft a re	searcl	n repo	rt av	oiding plag	giarism				M	Eva	luate
Unit						Content				1	1	No. of
Omt												Hours
	Introducti					-		•	-	c		
					=			r research –				10
I		_	_	-			_	d research - Literature F				18 Hours
					_	_		on of research				nour
	of objective		cicic	. IIIa	nagement t	0015 - 100	mmean	on or research	on ga	p – 1 1	anning	
	Hypothesis		ing a	nd R	esearch D	esion						
	· -		_			_	- Testing	g of hypothe	esis –	Type	I and	
II								ch design -				18
	• •				_	• •		ng: Steps in				Hours
								y – Samplin			-	
	Data Colle	ction										
III	Variab	le: M	eanin	g an	d types - T	Γechnique	es of dat	a collection	- P	rimar	y data:	18
111	_		_					ques: Inter		Sch	nedule,	Hours
	Questionna	ire, O	bserv	atior	n – Seconda	ry Data:	Meaning	and sources	S.			
	Data Anal											
		•			•			ean, Mediar				
		_					-	t sample t-				
IV	•	-			-	_		square, Pairo		-		18
				-		_		k test – Kr				Hours
	(Simple pro	oblem	s)Mul	tti Va	ariate Analy	/s1s: Mult	ipie Cori	relation, Mu	ıtıple	Kegr	ession,	

Factor Analysis, Friedman's test, Cluster analysis, Confirmatory Factor Analysis

Report writing - *Style of research reports (APA, MLA, Anderson, Harvard) -

Report preparation - Guidelines and precautions for interpretation - Steps in

(CFA), Structural Equation Modelling (SEM), Multiple Discriminant Analysis.

Preparation of Research Report

V

PCC 025

	Mechanics of report writing – Ethics in Research – Avoiding plagiarism – Plagiarism	
	checker tools – Funding agencies for business research.	-
-	TOTAL HOURS	90

Theory: 80%; Problems: 20%

*Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK:

- 1. "Research Methodology in Management and Social Sciences". Tripathi, Sultan Chand & Sons, New Delhi.
- 2. "Research Methodology" Methods and Techniques, Kothari C.R and Gaurav Garg, New Age International (P) Limited, New Delhi.
- **3.** "Methodology of Research in Social Sciences", Krishnaswami and Ranganathan, Himalaya Publishing House, Mumbai.

REFERENCE BOOK:

- 1. "Business Research Methodology", Donald R. Cooper, Pamela S. Schindler and J.K.Sharma, 12th Edition, Tata Mcgraw Hill, Noida (UP).
- 2. "Research Methodology", Sashi K.Guptha and Parneet Rangi Kalyani Publisher, Ludhiana.
- 3. "Research Methodology In Commerce and Management", Sharma R D and Hardeep Chahal, Anmol Publications, New Delhi

WEBSOURCE REFERENCE:

- 1. https://www.cartercenter.org/resources/pdfs/health/ephti/library/lecture_notes/health_science_students/ln_research_method_final.pdf
- 2. https://ccsuniversity.ac.in/bridge-library/pdf/MPhil%20Stats%20Research%20Methodology-Part1.pdf
- 3. https://www.statisticssolutions.com/academic-research-consulting/data-analysis-plan/

NOTE: Latest Edition of Textbooks May be Used

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Mrs.M.Bama)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

SUBJECT CODE: 25PCC3CN

CORE PRACTICALS 3- COMPUTER APPLICATIONS III: COMPUTER APPLICATION IN BUSINESS

Programme Code :14						P	rogramme	Name: M	I.COM CA	
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Skill Development	
25PCC3CN	-	-	6	4	90	40	60	100	Development	

Course Outcomes

- > To understand the fundamentals of SPSS
- > To compare the values obtained in t-test and ANOVA
- > To perform regression and non-parametric tests
- > To create company, groups and ledgers and obtain financial statements using Tally Prime
- > To understand inventory management and account for goods and services tax

≻ T	To understand inventory management and account for goods and services tax							
СО	Course outcomes Know Le							
CO 1	Create data file in SPSS Reme							
CO 2								
CO 3	Examine Means of samples Conduct non-parametric tests Under Ap							
CO 4	Create a company, form groups and get automated financial	K	An	alyse				
	statements							
CO 5	Automate inventory management and GST filing Evalu							
Unit	Content			No. of Hours				
	Introduction to SPSS							
	Opening a data file in SPSS – Variable view – Data view – Entering da	ta into tl	ne data	18				
I	editor - Saving the data file- Table creation - Descriptive statistics: Percentage - Descriptive - Descriptive statistics: Percentage - Descriptive - Descri	centile v	values,	Hours				
	Measures of central tendency, Measures of dispersion, Distribution - Cronbac	ch's Alp	ha test	Hours				
	- Charts and graphs - Editing and copying SPSS output.							
	Parametric Tests in SPSS			18				
II	Compare means: One-sample t-test, Independent Samples t-test, Paired-							
	samples t-test and One-way ANOVA, Two-way ANOVA - Correlation: Bi-variate,							
	Partial and Multiple. Simple linear regression.							
	Non-parametric Tests in SPSS	*****		18				
III	Chi-square test - Mann Whitney's test for independent samples - Wilcoxon matched pairs sample test - Friedman's test - Wilcoxon signed rank test - Kruskal							
	matched pairs sample test– Friedman's test – Wilcoxon signed rank test – Kruskal Wallis test							
	Introduction to Tally Prime Tally Prime: Introduction – Starting Tally Prime – Creation of	o Com	2012					
	Selecting company - Shutting a company - Altering company - Creating							
		_		18				
IV	groups and ledgers – Vouchers – Practical problems for a new and existing business and not-for profit organisation. Accounting reports: Introduction – Displaying Trial							
	balance, Profit and Loss Account, Balance sheet, Day book, Purchase register, Sales register, Cashflow/Funds flow and ratio analysis – Practical problems.							
	register, Cashnow/Funds now and ratio analysis – Fractical problems.							
	Inventory and GST in Tally Prime			18				
V	V Inventory: Introduction to Inventory Masters – Creation of stock group							
	Creation of Godown – Creation of unit of measurement – Creation of	_	-	Hours				

PCC 027

SUBJECT CODE: 25PCC3CN

	Entering inventory details in Accounting vouchers – Practical problems. GST:				
	Introduction – Enabling GST – Defining tax details – Entries in Accounting vouchers	6			
	- View invoice report - Practical problems.				
	TOTAL HOURS	90			
Teaching Methods					
	Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.				

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	М
CO2	S	M	S	М	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	М

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.C.Brindha)

CHECKED BY

J. Bhim

(Dr.T.Deepika)

APPROVED BY

CORE PRACTICAL 4 – COMPUTER APPLICATIONS IV: SQL AND .NET PROGRAMMING

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Skill Development	
25PCC3CO	-	-	6	4	90	40	60	100	Development	

Course Objectives

- > To understand and use data manipulation language to query, update and manage a database.
- ➤ To design and build a simple database system in DBMS.
- > To understand the usage of SQL.
- > To acquire hands-on training in Advance Excel to meet out the requirements in organization.
- To learn functions in Advance Excel to perform basic calculations

СО	Course Outcomes		Knowledge level						
CO 1	Identifying the methodology of relational model.	Apply							
CO 2	Analysing the Structured Query Language using Network and Hierarchical Models.	2							
CO 3	Evaluating the concept of query processing	to K	Analyse						
CO 4									
CO 5	Knowing about the applications and usage of VB. Net Ev								
S.No	No Practical List								
	SQL								
	Create a table - use name Software with the fields and insert the values: F	ield 1	name Field type						
	Field size								
	Programmer name character 15Title character 20								
	 Language used character 15 								
	• Software cost number 10 with 2 decimal places Development cost number 10								
1	• Software sold number 3								
1	Queries:								
	Display the details of software developed by "PRAKASH".								
	Display the details of the packages whose software cost exceeds "2000".								

- ➤ Display the details of the software that are developed in "C++".
- What is the price of costliest software developed in "C".
- ➤ Display the details of the programmer whose language used is same as "Suresh".

Create a table Company with the following fields and inserts the values: Field name Field type Field size

- Company name character 15Proprietor character 15
- Address character 25 Supplier name character 15 No of employees number 4
- GP percent number 6 with 2 decimal places

Queries:

2

- > Display all the records of the company which are in the ascending order of GP percent
- ➤ Display the name of the company whose supplier name is "Telco".

PCC 029

SUBJECT CODE: 25PCC3CO

	➤ Display the details of the company whose GP percent is greater than 20 and								
	order by GP percent								
	> Display the detail of the company having the employee ranging from 300 to 1000								
	➤ Display the name of the company whose supplier is same as like Tata's.								
	Create a table named Student with the following fields and insert the values: Field name								
	Field type Field size								
	• Student Name character 15Gender character 6								
	 Roll No. character 10 Department Name character 15Address character 25 								
	 Percentage number 4 with 2 decimal places 								
3	Queries:								
	Calculate the average percentage of the students.								
	➤ Display the names of the students whose percentage is greater than 80								
	Display the details of the student who got the highest percentage.								
	Display the details of the students whose percentage is between 50 and 70.								
	Display the details of the students whose percentage is greater than the percentage of								
	Roll No = 12CA01								
	Create the table PRODUCT with the following fields and insert the values: Field name								
	Field type Field size								
	• Product no number 6 Product name character 15 Unit of measure character 15								
	• Quantity number 6with 2 decimal places Total amount number 8 with 2 decimal places								
1	Queries:								
4	Using update statements calculate the total amount and then select the record.								
	Select the records whose unit of measure is "Kg" Select the records whose question is greatent than 10 and less than an arreal to 20.								
	Select the records whose quantity is greater than 10 and less than or equal to 20								
	 Calculate the entire total amount by using sum operation Calculate the number of records whose unit price is greater than 50 with count 								
	operation								
	Create the table PAYROLL with the following fields and insert the values: Field name								
	Field type Field size								
	Employee no number 8 Employee name character 8								
	 Department character 10 								
	 Basic pay number 8 with 2 decimal places HRA number 6 with 2 decimal places 								
	 DA number 6 with 2 decimal places PF number 6 with 2 decimal places 								
5	 Net pay number 8 with 2 decimal places 								
	Queries:								
	Update the records to calculate the net pay.								
	 Arrange the records of employees in ascending order of their net pay 								
	Display the details of the employees whose department is: sales"								
	➤ Select the details of employees whose HRA>=1000 and DA<=900Select the records in								
	descending order								
	.NET								
6	Write a program to generate prime numbers								
7	Write a program to implement font style properties using textbox and check box								
8	Program to implement string function								

9	Program to display the given date with given format	-
10	Create student database and insert few records into the student table using VB.Net Application	

Teaching Methods

Smart Class Room / Power Point presentation/Seminar/Quiz/Discussion.

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	. M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.T.Deepika)

CHECKED BY

(Dr.V.Regha)

APPROVED BY

SECOND YEAR SEMESTER – IV

SUBJECT CODE: 25PCC411

CORE PAPER 11- CORPORATE AND ECONOMIC LAWS

		Pro	grai	nme	Cod	e :14			Programm	e Name:	M.	COM (CA	
Su	bje	ect Code	L	T	P	Credits	Total Hours	CIA	External	Total			ability /	
2	25PCC411		7	-	-	5	105	25	75	100	Entrepreneur		neursmp	
						Co	ourse Obj	ectives	}					
7	>	To analyse	curr	ent a	and ca	apital accor	unt transac	ctions a	nd deal with	n foreign	curr	ency		
7		To underst	and 1	unet	hical	competitiv	e practices	s and fo	rums for red	dressal of	f con	sumers	S	
				-			0 1		d copyright	under th	ose A	Acts		
		To evaluate				-		•	•					
	>	To explain	the 1	regis	tratio	n and relat	ed proced	ures un	der Real Est	tate Act				
CO)					Cours	e Outcon	ies					owledge	
СО	1	Recall im	nort:	ant r	rovis	ions of FE	MA						evel nember	
CO								Act 2	2002 and Co	onsumer				
	_						_		rotect a consu		K 5	Und	erstand	
CO	3								and patents.		to	A	pply	
CO	4					of Money					Analyse			
CO								Ev	aluate					
Unit											No. of			
Omt	_						Content		1000				Hours	
	In	troduction			_	_	_			c				
I	Λ.	_		·		•			uction – De				21	
1						_			RealisatioPossessio	_			Hours	
				_		=			FossessicAdjudicati					
		ompetition						•		ion and r	тррс	u1.		
		-		•					of Agreeme	ents. Prol	hibiti	ion of		
	A								combinatio				21	
II							O		s of Comm		-		Hours	
									jects; Right				110415	
	C	onsumer I	Dispu	ite]	Redre	essal Com	missions	- Con	sumer prot	ection c	ounc	eils –		
	Pr	ocedure for	r adr	nissi	on to	complaint	s – Appea	l agains	st orders.					
	L	aw relating	_											
			_						duction - T		_			
						•		-	f copyright a		_			
			_		-		-	-	ect to assign			_	21	
III				_		_		_	Infringem			_	Hours	
							-		- Applicati		-			
									f patents and					
	K	egister of pa	atent	s. T	raden	narks Act,	1999: Cor	aditions	for registrat	tion - Pro	cedu	ire for		

and duration of registration - Effect of registration - Collective marks.

	Prevention of Money Laundering Act, 2002							
	Prevention of Money Laundering Act, 2002: Offence of money laundering –	21						
IV	Punishment for money laundering -Attachment, adjudication and confiscation -	Hours						
	Obligations of Banking Companies, Financial Institutions and Intermediaries -							
	Summons, Search and Seizure – Appellate Tribunal.							
	Real Estate (Regulation and Development) Act, 2016							
	Real Estate (Regulation and Development) Act, 2016: Introduction - *Salient							
V	features of the Act - Registration of Real Estate Project – Registration of Real Estate							
× .	agents – Functions and duties of promoter – Rights and duties of Allottees – Offences,	Hours						
	penalties and adjudication - Specimen agreement for sale to be executed between the							
	promoter and the allottee.							
	TOTAL HOURS	105						
*D.	notes Calf Ct., In I							

^{*}Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK

- A Textbook on Corporate and Economic Laws, 33rd Edition, Munish Bandari, Bestword Publications, New Delhi
- 2. Economic, Business and Commercial Laws, Amit Vohra and Rachit Dhingra, 18th Edition, Bharat Book House, Siliguri
- 3. Corporate and Economic Laws, Pankaj Garg, Taxmann's 7th Edition, Taxmann Publications, New Delhi

REFERENCE BOOK

- 1. Students' Handbook on Corporate and Economic Law, Commercial Law Publishers (India) Pvt.Ltd.,,Sekar G and Saravana Prasath B, New Delhi
- 2. FEMA & FDI Ready Reckoner, Taxmann, 15th Edition, Taxmann Publications, New Delhi
- **3.** Intellectual Property Rights, Ahuja V.K. and Archa Vashishtha, (contemporary Developments), Thomson Reuters, Toronto, (CAN)

WEBSOURCE REFERENCE

- 1. https://resource.cdn.icai.org/67333bos54154-m3cp1.pdf
- 2. https://resource.cdn.icai.org/67335bos54154-m3cp3.pdf
- 3. https://resource.cdn.icai.org/68523bos54855-cp1.pdf

Note: Latest edition of the books may be used

MAPPING

DCO		1	1		
PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	. S	S	M	S
CO5	S	S	M	S	M

S – Strong

H - High

M - Medium

L-Low

PREPARED BY
(Mrs.M.Bama)

CHECKED BY

APPROVED BY (Dr.T.Kumar)

(Dr.T.Deepika)

CORE PAPER 12-HUMAN RESOURCE ANALYTICS

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Skill Development/ Employability	
25PCC411	7	-	-	5	105	25	75	100	Employability	

- > To understand the concept and framework of human resource analytics
- > To evaluate the process of human resource analytics and the relevant research tools
- > To illustrate the evolution, types and design of HR metrics
- > To deal with data collection and transformation
- > To adopt tools and techniques for predictive modelling

СО	Course Outcomes			owledge level					
CO 1	Examine the concept of human resource analytics	Rei		nember					
CO 2	Apply the HR tools and techniques in decision making	Un		derstand					
CO 3	Examine the different types of HR metrics and their relative merits	1 to F	A	Apply					
CO 4	Collect and transform data leading to HR reporting	K 1	A	nalyse					
CO 5	Build models for predictive analysis		Ev	aluate					
Unit	Content								
	Introduction to Human Resource Analytics								
I	Human Resource Analytics: Introduction - Concept - Evolution - Impe	ortar	ice –	21					
1	Benefits – Challenges - *Types of HR Analytics – HR Analytics Framework	vork	and	Hours					
Models.									
	Business Process and HR Analytics								
II	Business Process and HR Analytics: Introduction - Data Driven	Deci	sion	21 Hours					
111	Making in HR - Data Issues – Data Validity – Data Reliability - HR Research								
	and techniques -Statistics and Statistics Modelling for HR Research								
	Introduction to HR Metrics			21					
III	HR Metrics: Introduction - Historical Evolution of HR metrics- Impo	ortan	ce –	21					
111	Types of HR Metrics - Types of data - HR Metrics Design Principle	s —	HR	Hours					
	Scorecard – HR Dashboards.								
	HR Analytics and Data								
	HR Analytics and Data: Introduction – HR Data Collection – Data qua	lity –	Big	21					
IV	data for Human Resources - Process of data collection for HR An	alytic	es –	Hours					
	Transforming data into HR information – HR Reporting – Data Visualization	n –]	Root						
	cause analysis.								
	HR Analytics and Predictive Modelling								
	HR Analytics and Predictive Modelling: Introduction – HR Predictive Modeling								
V	- Different phases - *Predictive analytic tools and techniques - Information for								
	Predictive analysis - Software solutions - Predictive Analytic Mo								
	Quantitative Data - Steps involved in predictive analytics.								
	TOTAL HOURS			105					

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK

- 1. Human Resource Analytics Strategic Decision Making, Nishant Uppal, 1st Edition, Pearson Education Pvt. Ltd., Chennai
- 2. HR analytics, Sarojkumar and Vikrant Verma, Thakur Publication Pvt. Ltd, Lucknow.
- 3. HR analytics: understanding theories and applications, Dipak Kumar Bhattacharyya, 1st Edition, Sage Publications India Private Limited, New Delhi

REFERENCE BOOK

- 1. Winning on HR analytics, Ramesh Soundararajan and Kuldeep Singh, Sage publishing, New Delhi
- 2. HR analytics: quantifying the intangible, Anshul Saxena, 1st Edition, Blue Rose publishers, New Delhi

WEBSOURCE REFERENCE

- 1. https://hbr.org/webinar/2017/06/leveraging-hr-analytics-in-strategic-decisions
- 2. https://www.mbaknol.com/human-resource-management/human-resource-metrics/
- 3. https://www.managementstudyguide.com/hr-metrics-and-workforce-analysis.htm

Note: Latest edition of the books may be used

MAPPING

CO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.T.Deepika)

CHECKED BY

(Dr.C.Brindha)

APPROVED BY

CORE PRACITICAL 5 – COMPUTER APPLICATIONS V: PYTHON FOR **ACCOUNTING**

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Skill Development	
25PCC4CP	-	-	8	4	120	40	60	100	Development	

- > To understand the concept and framework of Python
- > To evaluate the tools used frame and handle data
- > To illustrate the operators used in Python
- > To deal with tally using Python

Γ <	o adopt tools and techniques that can be used for Accounts in Python.									
СО	Course Outcomes	Course Outcomes								
CO 1	Gaining the skills relating to creation and work with Python		Remember							
CO 2	Knowing about the operators used in Python	K 5	Understand							
CO 3	Identifying the terms used for accounting in Python	3 to K	Apply							
CO 4	Analysing the role of Python in visualising	K 3	Analyse							
CO 5	Evaluating the concept of Tally in Python		Evaluate							
S No	Program List									
1	Write a Program to read data from data file and show Data File Handlin utility in python.	g relat	ed functions							
2	Perform all the operations with reference to table 'Employee' through MySQL-Python connectivity. a. Fetching all the records from EMP table having salary more than 70000. b. Deleting record(s) from table using DELETE c. Update Record(s) to the table using UPDATE									
3	EMI chart for a loan in Python									
4	Create a dashboard based on Excel data in Python.									
5	Create a simple stock portfolio tracker that calculates the total value of the number of shares and current stock prices.	a portf	olio based on							
6	Create a simple program to help users track their monthly income, expe and provide insights into their financial habits.	nses, a	and savings,							
7	Write a program that uses historical stock price data to implement a simulating strategy, such as a moving average crossover.									
8	Build a data visualization tool to create interactive financial charts and like Matplotlib and Plotly.	plots u	sing libraries							
9	Building an Automated Data Extraction Solution (from e-governance si	ites) w	ith Python							
10	Automate Tally process using Python									

SUBJECT CODE: 25PCC4CP

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

MAPPING

PSO CO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	М
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S M		S	M
	C Strong	II IIIal	N/		

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.T.Deepika)

CHECKED BY

(Dr.V.Regha)

APPROVED BY

SUBJECT CODE: 25PCC4Z1

TITLE OF THE PAPER-PROJECT AND VIVA-VOCE

Prog	gran	nm	e C	ode :14		Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	Internal	External	Total	Skill Development
25PCC4Z1	4	-	-	4	60	20	80	100	

Course Objectives

- ➤ To find out and suggest the ideas related to the practical problems in the field of commerce.
- ➤ To design a program for conversion of manual work into computerized format in various areas.
- To make the students to understand the importance and needs of Research and Project for the benefit of the society.
- ➤ To enable the student to design small software for their business.
- Make the students to understand the importance of report generation.

CO	Course Outcomes	Knowledge level	
CO 1	Identifying the practical problems in different areas of Commerce.		Apply
CO 2	Collecting data using various techniques.	K 5	
CO 3	Applying statistical tools and analysing the data.	3 to	
CO 4	Designing the computer-based projects, suggest solution and concluding the project.	K	Analyse
CO 5	Giving solution to the problem.		Evaluate

Individual / Group Project work will be assigned to students during the beginning of the IV Semester under the supervision and guidance of Faculty members. The submission of Report and Viva-voce examination will be at the end of the IV Semester. The Project work shall be related to Computer Applications in Business, Industry, Commerce and Administrative work or it may also involve Software Development. The Internal and External Examiners shall jointly evaluate the project report submitted and marks will be awarded on the basis as mentioned below

COMPONENTS	MARKS	TOTAL								
CIA										
Review	15									
Regularity	5	20								
ESE Project Vi	va Voce									
Project Report	60									
Viva voce (Internal & External jointly)	20	80								
TOTAL	100									

SUBJECT CODE: 25PCC4Z1

MAPPING

PSO CO	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	Н	S	M	Н	S
CO2	M	S	S	M	Н
CO3	S	M	Н	Н	M
CO4	S	S	Н	Н	M
CO5	Н	M	Н	S	Н

MAJOR ELECTIVES

MAJOR ELECTIVE PAPER 1-FINANCIAL MARKETS AND INSTITUTIONS

Programme Code :14						Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship
-	5/6	-	•	5	75/90	25	75	100	

Course Objectives

Knowledge

- > To understand the overview of Indian financial system and SEBI.
- > To acquire knowledge in banking, small savings, PF, UTI and Mutual funds.
- > To be aware on the non-banking financial intermediaries and non-bank statutory financial organizations.
- > To learn investment information and credit rating agency of India Limited.
- > To make the students to know the Financial institutions.

CO	Course Outcomes le							
CO 1	OTCEI							
CO 2	OMCDI							
CO 3	Explore activities of non-financial banking Assess about various investment information and credit rating Ana Ana Ana Ana Ana Ana Ana A							
CO 4	Assess about various investment information and credit rating	dit rating Analys						
	agency	×						
CO 5	Identify about various financial institutions and related to its		Ev	aluate				
	working and functions							
Unit	Content							
	Introduction Financial Markets An Overview Manay Market Cell Mana	w Mo	rkot	15/18				
I	Financial Markets – An Overview – Money Market – Call Money Market – Commercial Paper Market – Commercial Bill Market – Certificate of Deposit (CD)							
	Market – Treasury Bill Market – Government or Gilt-edged Securities Market.							
	Capital Market Capital Market	IVIAIK						
	Capital Market—An Overview — Capital Market Instruments — Cap	nital N	//arket	15/18				
II	Reforms – New Issue Market (NIM) – Debt Market – *Foreign Exchange	-		Hours				
	 Derivatives Market- Over the Counter Exchange of India (OTCEI). 		1100					
	Financial Services Institutions			15/18				
III	Financial Services Institutions – Clearing corporation of India Lim	ited (CCIL)	Hours				
	— Discount and Finance House of India Limited (DFHIL).			110415				
	Rating Agency							
	Investment Information and Credit Rating Agency of India Limited (ICRA) -							
IV	Credit Rating and Information Services of India Limited (CRISIL) — National							
	Securities Depository Limited (NSDL) – Securities Trading Corporation of India							
	Limited (STCI)							

	Financial Institutions	65						
V	Financial Institutions - Money Market Institutions - Capital Market	15/18						
'	Institutions – National Housing Bank–Functions and working –* Export-Import							
	(EXIM) Bank of India – NABARD.							
	TOTAL HOURS							

Teaching Methods

Smart Class Room / Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK

- 1. "Financial markets and Services", Gordon, Natarajan, Himalaya Publishing House.
- 2. "Financial Institutions and Markets", Bole L.M," Chennai, McGraw Hill Education (India)Pvt Ltd.

REFERENCE BOOK

- 1. "Financial Services" Khan M.Y, Chennai, McGraw Hill Education (India) Pvt Ltd.
- 2. "Financial Services" Dr Anbarasu D Josheph & Others New Delhi, Sultan Chand & Sons.
- 3. "Financial Services" Tripathy Nalina Prava, New Delhi, PHI Learning.
- 4. "Financial Services and Markets", Dr.S.Gurusamy Himalaya Publishing House.
- 5. "Financial markets Institutions and Services", Taxman Publication Pvt Ltd 2nd Edition.

WEBSOURCE REFERENCE

- 1. www.tvu.edu.in/wp-content/themes/thiruvalluvar/pdf/Financial-Intitutions-and-Markets.pdf
- 2. <u>sde.uoc.ac.in/sites/default/files/sde_videos/SLM-19667-BBA%20</u> %20Fiancial%20Markets%20and%20Institutions.pdf

Note: Latest edition of the books may be used

MAPPING

PSO CO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	Н	Н
CO2	Н	Н	S	S	S
CO3	S	Н	M	S	M
CO4	M	Н	S	Н	S
CO5	S	Н	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Mrs.M.Bama)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

MAJOR ELECTIVE PAPER 2 – INDIAN STOCK EXCHANGE

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship	
-	5/6	-	-	5	75/90	25	75	100	Lintrepreneursinp	

- > To understand the overview of Indian Stock Exchange.
- > To acquire knowledge in Stock Exchange Regulatory Framework.
- > To be aware on different platforms for trading of securities of various companies.
- > To Teach about E-commerce Act and Internet Stock Trading.
- > To summarize about various concepts related internet stock trading features and SEBI functions.

	functions.								
СО	Course Outcomes	Course Outcomes Kr							
CO 1	Understand the Indian stock exchanges and securities exchange R board of India.								
CO 2	Classify and regulate the trading transactions with proper rules and regulations.	K 1 TO K5	Understand						
CO 3	Explore activities of the investors of stock exchange	1 T	Apply						
CO 4	Determine the securities contracts regulation act and important provisions related to SEBI functions workings.	K	Analyse						
CO 5	Examine various basic concepts of internet stock trading features		Evaluate						
Unit	Content								
I	Introduction Stock Exchange-Meaning and Functions – World's Stock Exchanges – Indian Stock Exchanges- Origin and Growth - Organisation Structure-Mode of Organisation - Membership- Stock Exchange Traders – Stock Exchange Trading- *Jobbers Vs. Brokers-Stock Exchange Dealings Trading of Securities.								
II	Stock Exchange Regulatory Framework Stock Exchange Regulatory Framework-Under the SEBI Act, BSCC Act, Defence of India Rule, Capital Issues Control Act 1947, Securities Contract Act 1956, Securities Contracts Rules 1957 – Profile of Indian Stock Exchanges-BSE, NSE, etc., - Restructuring Indian Stock Exchanges- Demutualization.								
III	Listing Listing-Meaning, Characteristics, Steps, Legal provisions, Benefits, Consequences of Non- Listing – Delisting – Insider Trading – Speculation- *Speculation Vs. Gambling-Investors Vs Speculators – Investor Protection.								
IV	Securities Contracts The Securities Contracts (Regulation) Act, 1956-Important provisions Functions and working.	S-SE	15/18 Hours						

V	Internet Stock Trading Internet Stock Trading-Meaning and Features-Current Scenario-Regulating Internet Stock Trading- IPOs on the Internet-e-IPO – E-Commerce Act and Internet Stock Trading – Stock Index Futures.	15/18 Hours
	TOTAL HOURS	75/90

Teaching Methods

Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.

TEXT BOOK

- 1. "Financial markets and Services", Gordon, Natarajan, Himalaya Publishing House.
- 2. "Financial Services" Khan M.Y Chennai, McGraw Hill Education (India) Pvt Ltd.

REFERENCE BOOK

- 1. "Financial Institutions and Markets", Bole L.M , Chennai, McGraw Hill Education (India)Pvt Ltd.
- 2. "Financial Services" Dr Anbarasu D Josheph & Others, New Delhi, Sultan Chand & Sons.
- 3. "Financial Services and Markets", Dr.S.Gurusamy, Himalaya Publishing House.
- 4. "Financial markets Institutions and Services", Taxman, Taxman Publication Pvt Ltd 2nd Edition.

WEBSOURCE REFERENCE

- 5. https://nsdl.co.in/downloadables/ppt/Presentation on Basics of Stock Selection.pdf
- 6. https://egyankosh.ac.in/bitstream/123456789/96432/3/Unit-2.pdf
- 7. https://www.scribd.com/document/275747461/INDIAN-STOCK-MARKET-pdf

Note: Latest edition of the books may be used

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY (Dr.S.Janeefa Priya)

CHECKED BY (Dr.T.Deepika)

APPROVED BY (Dr.T.Kumar)

MAJOR ELECTIVE PAPER 3-GOODS AND SERVICE TAX

Programme Code :14						Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship
-	5/6	-	-	5	75/90	25	75	100	Entrepreneursmp

- > Enable students to understand computation of taxable income of various entities.
- > To acquaint the students with the concepts of tax administration.
- > To impart deep knowledge about the latest provisions of income tax act.
- > To develop analytical skill of the provisions of income tax law for planning and management.
- > To educate learners about procedure for assessment and e-filing.

СО	Course Outcomes K							
CO 1	Evaluate the procedure for computing of taxable income under various sources.							
CO 2	Recollect the concept of tax administration and practices.	K 5	Uno	derstand				
CO 3	Utilize the latest provision of income tax act.							
CO 4	Develop the legitimate way of Tax Planning and Management.	K 1	A	nalyse				
CO 5	Make use of the procedure for assessment and e-filing.		Ev	valuate				
Unit	Content			No. of Hours				
I	Basic Concepts of Tax and GST Indirect Tax and GST: Direct and Indirect Taxes – Features of Indirect Taxes – Genesis of GST in India – Concept of GST – Need for GST in India – Conceptual Framework of GST – Historical Background of GST – Subsuming of Taxes – Constitutional Amendment – GST Council– Role – *Features of GST – Benefits of GST – Limitations of GST.							
II	Supply and Turnover Supply and Turnover: Supply – Meaning – Taxable Supply – Types of Supply Composite and Mixed Supply – Exempted Supply – Supply in the course of Furtherance of Business – Aggregate Turnover – Time of Supply of Goods and Service – Plays of Supply – GST on Export.							
III	Registration and Valuation Registration Procedure – Registration Process. Composition Scheme – Valuation – Value of Supply – Determinants of Value of Supply – Transaction value – Valuation of Service – Tax Invoice – Credit and Debit Note – Prohibition of unauthorized collection of tax – E-way Bill – Reverse Charge.							
IV	CGST, IGST, SGST AND Input Tax Credit CGST, IGST, SGST AND Input Tax Credit: External and commencement of GST Law – CGST Act – IGST Act – SGST Act. Input Tax Credit – Eligibility and condition – apportionment of Credit and Blocked Credit – Credit in Special							

	TOTAL HOURS	75/90				
	Penalty for Offences – Inspection, Search and Seizure. Appeals – Types of Appeals.					
	Default in Furnishing Returns. Offence – Types – Compounding of Offences –	Hours				
V	of Returns – Furnishing the details of outward supplies – Furnishing of Returns –	15/18				
	Returns and Refunds, Penalties and Offences: Returns – Introduction – *Types					
	Returns and Refunds, Penalties and Offences					
	Schedule – Exempted Products.					
	Circumstances – ITC Reversal – Input Service Distribution Credit – ISD – Rates and	8.5				

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. GST law and practice Taxmans Gupta S.S, Publications New Delhi.
- 2. GST (Goods and Service Tax) Sareen V K and Ajay (Kalyani Publications, 2nd Revised Edition, New Delhi

REFERENCE BOOK

- 1. Goods and service tax (GST) in India, Dr. Venkatesh, S.Katke, Lakshmi Book publications.
- 2. Goods and Services Tax, Koolwal, Ashish &Ritu, Commercial Law Publisher (India)Pvt. Ltd.
- 3. Goods and Service Tax, Dr.H.c.Mehrotra, Prof.V.P.Agarwal, Sahitya bhawan Publications, 10th and Revised Edition.
- 4. Goods and Service Tax, Dr.U.R.Krishnakumar, Nisha Joseph, Prakash Publications, Revised Edition.
- 5. Goods and Service Tax, R.Geetha Krishna Pai, Lilly Publishing House.

WEBSOURCE REFERENCE:

- 1. https://icmai.in/upload/Students/Supplementary/SM-GST.pdf
 - 2. https://gst.py.gov.in/sites/default/files/gst-handbook-english.pdf
 - 3. https://cleartax.in/s/gst-law-goods-and-services-tax

Note: Latest edition of the books may be used

MAPPING

PSO CO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	Н	M	S	Н	Н
CO2	M	. Н	Н	S	S
CO3	Н	S	S	Н	S
CO4	M	M	Н	S	Н
CO5	Н	Н	S	M	S

S - Strong

H - High

 \mathbf{M} – Medium

L-Low

PREPARED BY (Dr.S.Janeefa Priya)

CHECKED BY
(Dr.T.Deepika)

APPROVED BY

MAJOR ELECTIVE PAPERS 4 –

INSTITUTIONS FACILITATING INTERNATIONAL TRADE

Programme Code :14						Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship
-	5/6	-	-	5	75/90	25	75	100	Entrepreneursinp

- > To inculcate the knowledge about International Trade to the students.
- > To provide information about export promotion in India and related to its agencies.
- > To learn about WTO.
- > To promote regional cooperation and integration on facilitating the international trade.
- > To assessing various international monetary funds and international development fund and its features.

	its features.							
СО	Course Outcomes Know lev							
CO 1	Recall the conditions of financial markets and its impact in facilitating the International trade							
CO 2	Demonstrate the role and significance of foreign trade and its markets with its impact on various sectors in the economy.	K 5	Unde	erstand				
CO 3	Identify various concepts based on international development association and features	K 1 to		pply				
CO 4	Examine international monetary fund and concepts its principles	F	An	alyse				
CO 5	Evaluate the functioning of Global trading organizations.		Eva	aluate				
Unit	Content							
I	Introduction to International Trade Export promotion in India-Department of Commerce- Functional divisions- Advisory bodies Commodity Organizations-Export Promotion Councils (EPCs)- Commodity Boards- Autonomous bodies- Service Institutions and organizations- Government trading organizations- State trading corporations- Major STC"s in India- State Export –Promotion Agencies- Impediments in Export promotion.							
II	Role of Financial Institutions Role of RBI in Export Finance —Role of Commercial Banks-Small Industrial Development Bank of India (SIDBI) - Objectives-Schemes-Export and Import bank of India (EXIM) - Objectives- Functions-Export Credit Guarantee Corporation of India (ECGC) — Functions —*Special functions of ECGC.							
III	WTO World Trade Organization – GATT – Objectives-Evolution of WTO-Functions- Principles of WTO- Organization structure- WTO agreements-GATS-TRIMS- TRIPS- Objectives of IPRS benefits- Limitations- Procedure of dispute settlement – WTO and Anti-dumping measures Evaluation of WTO- drawbacks/Criticisms.							

IV	International Monetary Fund International Monetary Fund (IMF)-Objectives- Organization and Management- Resources Financing facilities- Conditions on borrowers- Special drawing rights-World Bank- Purpose Organization structure- Guiding principle- Leading programs.	15/18 Hours				
V	Trading Organizations International Development Association (IDA) – Objectives - Memberships – Loan assistance International Financial Corporation (IFC)- Objectives-Main Features- *Asian Development Bank (ADB)- Objectives-UNCTAD-Functions- Basic principles- International trade Centre.	15/18 Hours				
	TOTAL HOURS	75/90				
1	tes Self Study and questions for examinations may be taken from the self-study					
portions also.						
Teaching Methods						
Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.						

TEXT BOOK

- 1. "International Business", Cherunilam Francis, New Delhi, PHI Learning Pvt. Ltd.
- 2. "International Business", Rao P Sudha, Mumbai, Himalaya Publications.

REFERENCE BOOK

- 1. "Export Marketing", Acharya & Jain Achaya and Jain, Mumbai, Himalaya Publications.
- 2. "The Hand Book of International Trade", Jim Sherlock & Jonathan, The Institute of Export Publication, 2nd Edition.
- 3. "International Trade Finance", Indian Institution of Banking and Finance, Taxmann Publications Pvt Ltd.

WEBSOURCE REFERENCE:

- 1. https://bgc.ac.in/pdf/study-material/International-Trade.pdf
- 2. https://pubdocs.worldbank.org/en/697141607632884680/Chapter-10-Trade-Facilitation-and-Customs.pdf
- 3. https://egyankosh.ac.in/bitstream/123456789/10263/1/Unit-3.pdf

Note: Latest edition of the books may be used

MAPPING

Daa					
PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong

H - High

M - Medium

L-Low

PREPARED BY
(Mrs.S.Monica)

CHECKED BY
(Dr.T.Deepika)

APPROVED BY
(Dr.T.Kumar)

MAJOR ELECTIVE PAPER 5 – SERVICE MARKETING

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	Externa l	Total	Employability / Entrepreneurship	
-	5/6	-	-	5	75/90	25	75	100	1 1	

- > To understand the concepts of service marketing management.
- > To learn about service marketing process for different types of products and services.
- > To understand the tools used by marketing managers in decision situations.
- > To know more about marketing mix for selected marketing services.
- > To get insight in service quality.

СО	Course Outcomes Kno								
CO 1	Understand the concept of Service Marketing. Ren								
CO 2	Identify the major elements needed to improve the marketing of services Und								
CO 3	Analyse the role of relationship marketing and customer service in adding value to the customer's perception of a service								
CO 4	Examine the key marketing services and market segmentation	K	A	nalyse					
CO 5	Evaluate service quality, measurement, causes and problems, principles guiding improving of quality		Ev	aluate					
Unit	Content			No. of Hours					
I	Introduction to Service Marketing Services: - Meaning and definition of services - Importance of services in Indian Environment - Classification of services - Characteristic features of services - Growth of the service sector - Economic policy on services - *Differences between goods and services.								
II	Concept of Service Marketing Service Marketing: - Concept - Significance - Customer's expectation in Service Marketing - Managing demand and supply in service business.								
III	Marketing Mix Marketing Mix for Services – Marketing mix of selected services: - Personal care Marketing – Entertainment Marketing – Education Marketing – Communication Marketing – Electricity Marketing.								
IV	Types of Service Marketing Key Services Marketing:- Banking services – Insurance services – Transport services – Tourism services – Hotel Services- Consultancy services – *Hospital Services – Market segmentation.								
V	Service Quality Service Quality: - Introduction – Measurement of Service Quality – Scope of Service								

-Principles guiding improving of service quality.	
TOTAL HOURS	75/90
*Denotes Self Study and questions for examinations may be taken from the self-study	
portions also.	
Teaching Methods	
Smart Class Room /Power Point presentation/Seminar/Quiz/Discussion.	-

TEXT BOOK

- 1. "Service Marketing", Reddy P.N, Appannaiah H.R,Dr. Anil Kumar and Dr. K. Nirmala Mumbai, Himalaya Publications.
- 2. "Service Marketing", Jha S.M Mumbai, Himalaya Publications.

REFERENCE BOOK

- 1. "Service Marketing", Dr. Sheahan's, Mumbai, Himalaya Publications.
- 2. "Sevice Marketing", Dr. Natrajan.P, Chennai, Margham Publications.
- 3. "Service Marketing", Dr.Ruchika Sharma & Krithika Nagdev, Sun India Publications.
- 4. "Service Marketing", K.Ramamohana Rao, 2nd Edition, Pearson Education India

WEBSOURCE REFERENCE:

- 1. https://dde.pondiuni.edu.in/files/StudyMaterials/MBA/MBA4Semester/General/ 2ServicesMarketing.pdf
- 2. https://www.gopalancolleges.com/gcem/course-material/mba/marketing-subjects/servicesmarketing-14MBAMM303.pdf

Note: Latest edition of the books may be used

MAPPING

PSO		ı			
co	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

 $S - Strong \rightarrow H - High$

 \mathbf{M} – Medium

L-Low

PREPARED BY

(Dr.C.Brindha)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

MAJOR ELECTIVE PAPER 6-MARKETING AND FINANCIAL SERVICES

	Programme Code :14						Programme Name: M.COM CA			
	Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship
Ī	-	5/6	•	-	5	75/90	25	75	100	

- > To develop and expand knowledge in the overall marketing environment of financial service.
- > To understand the key issues and future trends that surround financial service marketing
- > To be familiar with the nature and scope of various types of financial services.
- > To know about various services related to insurances and its policies.
- > To referring various real estate industries about their classification and its mechanism.

To referring various real estate industries about their classification and its mechanism.						
СО	Course Outcomes			nowledge level		
CO 1	Recall the marketing of financial services Re					
CO 2	Appreciate how recent thinking in marketing and services Ur					
	marketing applies to financial services	K 5				
CO 3	Identify key issues for marketers of financial services	1 to	A	pply		
CO 4	Interpretation of various reforms and types of insurance services	K 1	Aı	nalyse		
CO 5	Discussing about the concepts based on real estate industry		Ev	aluate		
Unit	it Content					
I	Introduction to Financial Markets Financial Market in India – Financial Sector Reforms – Money Market – Capital Market – Bond Market – Types of Bonds					
II	Stock Exchanges Stock Exchanges - *Objectives of NSE - Bombay Stock Exchange (BSE) - OTCEI.					
III	Plastic cards Plastic Cards – Types of Card – Current Trends in Credit Card Industry – Benefits of Plastic Cards – Disadvantages of Plastic Cards. Bancassurance – Benefits of Bancassurance – Distribution Channels in Bancassurance – Success of Bancassurance.					
IV	Insurance Services Insurance Services – Insurance Sector Reforms – *Types of Insurance Companies – Need of Insurance – Types of Insurance Policies – Role of Life Insurance.					
V	Real Estate Industry and Securitization Real Estate Industry – Concept – Classification – Benefit of R Investment – Developments in the Indian Real Estate Markets. Securities			15/18 Hours		

	Mechanism of Securitization - Advantages of Securitization - Securitization in	
	India.	· e.
	TOTAL HOURS	75 /90
*Den	otes Self Study and questions for examinations may be taken from the self-study	portions
also.		
Toool	ning Mothods	

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "Financial Services, Tripathy Nalina Prava New Delhi, PHI Learning.
- 2. "Financial Institutions and Markets", Bole L.M, Chennai, McGraw Hill Education (India)Pvt Ltd.

REFERENCE BOOK

- 1. "Financial Markets & Institutions", Mishkin S Frederic, London, Pearsn education
- 2. "Financial Markets and Services", Gordon E & Natrajan K Mumbai, Himalaya Publications.
- 3. "Financial Services", Dr Anbarasu D Josheph & Others, Sultan Chand & Sons.
- 4. "Financial Services and Markets", Dr.S.Gurusamy,, Himalaya Publishing House.
- 5. "Financial Services", Priyanka Singh and Rajkumar Singh, Thakur Publication Pvt Ltd, Lucknow.

WEBSOURCE REFERENCE

- 1. https://www2.aueb.gr/users/esaopa/courses/marketing%20mix.pdf
- 2. https://mmpshahcollege.in/images/pdf/finanServMComII-SemIV.pdf
- 3. https://baou.edu.in/assets/pdf/PGDF 103 slm.pdf

Note: Latest edition of the books may be used

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.T.Kumar)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY

NON-MAJOR ELECTIVE PAPERS

NON-MAJOR ELECTIVE PAPER 1 – DATA BASE MANAGEMENT SYSTEM

Programme Code :14						Progr	amme Nam	e: M.C	OM CA
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship
-	4	-	-	4	60	25	75	100	1

- > To understand the different issues involved in design and implementation of a data base system.
- > To understand and use data manipulation language to query, update and manage a database.
- > To design and build a simple database system and demonstrate competence with the fundamental tasks involved in modelling, designing and implementing a DBMS.

СО	Course Outcomes		Kno	wledge evel		
CO 1	Defining the program-data independence, data models for database scheme and database instances.					
CO 2	Identifying the methodology of relational model.	to K 5	Und	erstand		
CO 3	Developing an understanding of the differences between first, second and third normal forms.		A	pply		
CO 4	Analysing the Structured Query Language using Network and Hierarchical Models.	K	Ar	nalyse		
CO 5	Evaluating the concept of query processing.		Ev	aluate		
Unit	Content			No. of Hours		
Ι	Concepts Of DBMS Basic concepts – Records and files – Abstraction and data integration – Three level architecture proposal for DBMS – Components of DBMS – Advantages and Disadvantages of DBMS – Data models – Data associations – Data Models classification – Entity relationship model – Relationship data model – Network data model – Hierarchical model.					
II	Relational Data Models Relational Model – Relational Database – Relational Algebra – Basic Concepts (operations).					
III	Normalisation of Forms Relational database manipulation- SQL- Data manipulation – Views – *QBE – Normalization – Functional Dependencies – First, Second, Third Normal forms - Fourth, Fifth Normal forms.					
IV	Network Data Model Network Model- The Network Data Model- DBTG Set construct and R - Data Description in the Network Model- Schema and Sub schema- *DF Manipulation.			12 Hours		

V	Hierarchical Data Model Hierarchical Data Model – The Hierarchical Data Model – Data Definition – Data Manipulation – Updates – Query Processing – Introduction – General Strategies for Query Processing	12 Hours
	TOTAL HOURS	60
*Den	otes Self Study and questions for examinations may be taken from the self-study	
portio	ons also.	
Teach	ning Methods	. *
Smart	Class Room /Power Point presentation/Seminar/Quiz/Discussion.	

TEXT BOOK

1. An Introduction to Database Systems, Bipin C.Desai, Galgotia Publications Pvt Ltd.

REFERENCE BOOK

- 1. Database Systems concepts, Abraham Silberschatz, Henry F Korth, Tata Mc.Graw Hill.
- 2. Essentials of Database Management Systems. Alexis Leon, Mathews Leon.
- 3. Database Management System, R.Paneerselvam, PHI Learning Pvt ltd, New Delhi.
- 4. Database Management System, Raghu Ramakrishnan, Johannes Gehrke, Tata McGraw Hill.
- 5. Database Management System, Sandeep Kumar, PragatiPrakashan.

WEBSOURCE REFERENCE

- 1. https://mrcet.com/downloads/digital_notes/CSE/II%20Year/DBMS.pdf
- 2. https://www.cet.edu.in/noticefiles/279 DBMS%20Complete1.pdf
- 3. https://www.lpude.in/SLMs/Master%20of%20Computer%20Applications/Sem 1/DECAP011 DATABASE

Note: Latest edition of the books may be used

MAPPING

PSO			-		
co	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY

(Dr.T.Deepika)

CHECKED BY

(Dr.V.Regha)

APPROVED BY

SUBJECT CODE: 25PCC3N1

NON-MAJOR ELECTIVE PAPER 2 – INFORMATION SECURITY

Programme Code :14							Programm	e Name	: M.COM CA
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship
25PCC3N1	4	-	•	4	60	25	75	100	Entrepreneursinp

- > Students will identify the core concepts of Information security.
- > To examine the concepts of Information Security.
- > To design and implement the security features for IT and Industrial sectors.

СО	Course Outcomes Know lev						
CO 1	To Learn the principles and fundamentals of information security.	Learn the principles and fundamentals of information security. Remo					
CO 2	To Demonstrate the knowledge of Information security concepts						
CO 3	To Understand about Information Security Architecture.						
CO 4	To Analyze the various streams of security in IT and Industrial sector.	K 1	Ana	alyse			
CO 5	To know about Cyber Laws and Regulations.		Eva	luate			
Unit	Content			No. of Hours			
I	Information Security basics Definition of Information Security - History of Information Security- Characteristics of Information Security - Components of Information Security - Security System Development Life Cycle (SDLC). Information Security for technical administrators: Server Security - Network security - Social Media Security.						
II	Cryptography Basic concepts - plain text - Cipher text - Encryption Principles - CRYPT Analysis - Cryptographic Algorithms - Cryptographic Tools - Authentication -*Biometrics - passwords - Access Control Devices - Physical Security - Security and Personnel. Language-based Security: Analysis of code for security errors, Safe language and sandboxing techniques.						
III	Firewalls, Viruses & Worms & Digital Rights Management: Viruses and Worms-Worms- Digital Rights Management – Firewalls - Application and Circuit Proxies - Stateful Inspection - Design Principles of Firewalls. Logical Design: Access Control Devices- Physical Security- Security and Personnel - NIST Models-VISA International Security Model- Design of Security Architecture-Planning for Continuity.						
IV	Hacking Introduction – Hacker Hierarchy – Password cracking – Phishin Hacking-Wireless Hacking - Windows Hacking - *Web Hacking- Eth Security Investigation: Need for Security- Business Needs-Threats-Addressing and Routing -Social Media	ical H	acking.	12 Hours			

SUBJECT CODE: 25PCC3N1

V	Cyber Laws What is Cyber Law? - Need for Cyber laws - Common Cyber Crimes and Applicable Legal Provisions: A Snapshot - Cyber Law (IT Law) in India - The Information Technology Act of India 2000 - Cyber Law and Punishments in India - Cyber Crime Prevention guide to users - Regulatory Authorities.	1 17
	TOTAL HOURS	60

^{*}Denotes Self Study and questions for examinations may be taken from the self-study portions also.

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

1. Information Security – Textbook prepared by KONGUNADU ARTS AND SCIENCE COLLEGE, Coimbatore -29

REFERENCE BOOK

- 1. "Security in Computing", Charles P Pfleeger and Shai Lawrence Pfleeger, Fourth & Third Edition, Prentice Hall.
- 2. "Security Engineering: A guide to building DependableDistributed System", Ross J. Anderson and Ross Anderson, Wiley.
- 3. "Information Security Fundamentals", Thomas R. Peltier, Justin Peltier and John Bleckley 2nd Edition, Prentice Hall.
- 4. Information Security: Strategies for Understanding and Reducing Risks, Gettier, Urs E. John Wiley &Sons.
- 5. "Principles of information security", Michael Whiteman and Herbert J. Mattord.

WEBSOURCE REFERENCE

- 1. https://nrcmec.org/pdf/Course-Content/CSE-CS/IS-Lecture-Notes.pdf
- 2. https://mrcet.com/pdf/Lab%20Manuals/IT/IT_3-2 (R20) INFORMATION%20SECURITY DIGITAL%20NOTES (2023-24).pdf
- 3. https://bcanpm.com/information-security-notes/

Note: Latest edition of the books may be used

SUBJECT CODE: 25PCC3N1

Question Paper Pattern					
Duration: 3 Hrs Max: 75 Marks					
Section - A (10x1=10)					
Choose the	correct answer				
Section -	B (5x5=25)				
Short answer questions, either or type, one question from each unit.					
Section - C (5x8=40)					
Essay answer questions, either or type, one question from each unit.					

CIA EXAMINATION MARK BREAKUP

S. NO	DISTRIBUTION COMPONENT	MARKS
1	CIA I – 75 Marks Converted to 30	30
2	CIA II – 75 Marks Converted to 30	30
3	Assignment I	10
4	Assignment II	10
5	Attendance	05
6	Any Case Study related to Information Security	15
	Total	100

NON-MAJOR ELECTIVE PAPER 3 – PRINCIPLES OF INTERNATIONAL TRADE

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship	
-	4	-	-	4	60	25	75	100	1	

- ➤ To be familiar with the process of international and domestic trade procedures.
- > To Form a base of policy framework in international trading with special emphasis on India.
- > To appraise the documentation procedures and its sanctity in international business.
- > To know more about international investments and factors affecting international investments
- ➤ To Summarize Multinational Corporation and about the Globalizations

СО	Course Outcomes le						
CO 1	Remember the major models of international trade and Global Rem						
	Economy						
CO 2	Analyze various terms of trade Unde						
CO 3	Understand the Tariffs and Taxes of International Trade	to K	A	pply			
CO 4	Analyze the various International investments and factors affecting	K 1	An	alyse			
	International Trade						
CO 5	Evaluate concepts of Multinational corporation and Globalizations.		Eva	aluate			
Unit	Content						
Cint	Content			Hours			
I	The Global Economy The global Economy – Perspective on the theory of International Trade – The importance of International trade – Counter Trade – Forms of Counter Trade – Reasons for Growth of Counter Trade – *Global Trade and Developing Countries.						
II	Terms of Trade International commodity Agreements – Quota agreements, Buffer stock Agreements – Carts – State Trading – Bilateral and Multilateral contracts. Gains from Trade – Terms of Trade – Factors influencing the terms of trade.						
III	Tariff Tariff – Meaning – Tariffs, Taxes and Distortions – Imports Tariffs and Export Taxes – Export Subsidies – Arguments for free Trade – Arguments for protection – Demerits of protection – Trade barriers.						
	International Investments						
137	International Investments - Types of Foreign Investment - Signi	ficaı	nce of	12			
IV	Foreign Investments – Limitations and Dangerous of Foreign Capital – Factors						
	Foreign Investments – Limitations and Dangerous of Foreign Capital – Factors affecting International Investment –*Foreign Investment by Indian companies.						

	Commodity Market	o tal
	Multinational Corporation – Definition and Meaning – Importance of MNCS –	
V	benefits of MNCs - Criticism - Globalizations - Meaning - stages - Essential	12.
	conditions for Globalization Implications and Importance of Globalization -	
	Benefits – Obstacles to Globalization in India Factors favouring Globalization.	2 8 28 1
	TOTAL HOURS	60

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "International Trade Theory and Evidence", Markusen R James, William R Melvin, Kaempfer h Melvin, Maskus E Keith, Chennai, McGraw Hill Education (India) Pvt Ltd.
- 2. "International Trade and Export Management" Cherunilam Francis, Mumbai, Himalaya Publications.

REFERENCE BOOK

- 1. "International Business", Cherunilam Francis New Delhi, PHI Learning Pvt. Ltd.
- 2. "International Business", Natrajan P, Chennai, Margam Publications.
- 3. Acharya & Jain, "Export Marketing", Achaya and Jain, Mumbai, Himalaya Publications.
- 4. "The Hand Book of International Trade", Jim Sherlock & Jonathan, The Institute of Export Publication, 2nd Edition.
- 5. "International Trade Finance", Indian Institution of Banking and Finance, Taxmann Publications Pvt Ltd.

WEBSOURCE REFERENCE

- 1. https://bgc.ac.in/pdf/study-material/International-Trade.pdf
- 2. https://www.petronaftco.com/principles-of-international-trade/
- 3. https://www.ifn.se/wfiles/wp/wp463.pdf

Note: Latest edition of the books may be used

MAPPING

PSO	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M

S-Strong H-High M-Medium L-Low

PREPARED BY
(Dr.A.Revathy)

CHECKED BY (Dr.T.Deepika)

APPROVED BY
(Dr.T.Kumar)

NON-MAJOR ELECTIVE PAPER 4 – E-COMMERCE

Programme Code :14							Programme Name: M.COM CA			
Subject Code	L	Т	P	Credits	Total Hours	CIA	External	Total	Employability & Entrepreneurship	
-	4	•	-	4	60	25	75	100	Entrepreneursinp	

- > To Gain knowledge about E-commerce and various Internet terminologies.
- > To make the students to know about various security concepts in Electronic commerce.
- > To enlighten the minds of students about E-Payment system.
- > To know about consumer-oriented applications.
- ➤ To get in-depth knowledge about various electronic payment systems.

CO	Course Outcomes le							
CO 1	Knowing the basic Concepts of E-Commerce Rem							
CO 2	Understanding the EDI Software implementation and the concepts of							
CO 3	Implementing the legal frame works and security concepts	K 1 to K	Aj	pply				
CO 4	Analyzing various Business models of E-Commerce	K		alyse				
CO 5	Observing about E-payment systems		Eva	aluate				
Unit	Content							
I	Conceptual Framework of E-Commerce E-Commerce-Framework - Classification of electronic commerce - Anatomy of E- Commerce Applications - Components of the I way - Network Access Equipment - Internet Terminology Concept of Electronic Data Interchange							
II	Electronic Data Interchange - *Benefits of EDI - EDI Legal, Security & privacy issues - EDI software implementation - Value added networks - Internal Information Systems -Work flow automation and Coordination - Customization and Internal Commerce.							
III	Network Security and Firewalls Network security and firewalls - Client Server Network Security- Emerging client server security threats- Firewalls and network security- Data and message security- Encrypted documents and electronic mail- Hypertext publishing- Technology behind the web- Security and the web.							
IV	Consumer Oriented Applications Consumer Oriented Electronic Commerce Consumer Oriented Americantile Process Models-Mercantile Models from the Consumers Mercantile Models from the Merchants Perspective.			12 Hours				

	Electronic Payment Systems	
V	Electronic Payment Systems-Types-Digital Token Based Electronic Payment	12
	System-*Smart Cards - Credit Card Electronic Payment Systems - Risk -Designing	Hours
	electronic payment system	
	TOTAL HOURS	60

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. A text book of Information Technology, R. Saravana Kumar, R. Parameswaran T. Jayalakshmi S. Chand & Co ltd New Delhi.
- 2. E-Commerce & E-Business, Dr.C.S.Rayudu, Himalaya Publishing House, New Delhi.

REFERENCE BOOK

- 1. E-Commerce, Ridendra Goen, New Age international publishers.
- 2. E-Commerce the Cutting Edge of Business, Kamelesh K Bajaj, Tata MCGraw hill Publications, New Delhi.
- 3. E- Business Road Map for Success, Dr.Ravi Kalakota, Marcia Robinson.
- 4. E-Commerce, Bharat Bhaskar, Tata MC Graw hill Publications, New Delhi.

WEBSOURCE REFERENCE

- 1. https://www.vssut.ac.in/lecture_notes/lecture1428551057.pdf
- 2. https://gcgldh.org/downloads/e-Content/Learning-Material/Computer-Science/E_Commerce_M_Commerce_Concents.pdf
- 3. https://www.geeksforgeeks.org/e-commerce/

Note: Latest edition of the books may be used

MAPPING

PSO	2 2 4				
co	PSO1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	S	S	S	M	M
CO2	S	M	S	M	S
CO3	S	S	M	S	M
CO4	M	S	S	M	S
CO5	S	S	M	S	M
×	S – Strong	H – High	M – Medium	L – Low	

PREPARED BY

(Mrs.S.Monica)

(Dr.T.Deepika)

APPROVED BY (Dr.T.Kumar)

EXTRA DEPARTMENT COURSE (EDC) HOSPITALITY SERVICES

Programme Code: 14							Programme Name: M.COM CA			
Subject Code	L	T	P	Credits	Total Hours	CIA	External	Total	Employability / Entrepreneurship	
25PCC3X1	2	-	-	4	30	100	-	100	Entrepreneursinp	

- > To make the students to understand the concept of Tourism.
- > To learn about Tourism Marketing and Market Segmentation.
- ➤ Identify the Marketing Mix for Tourism Management.
- Make learner to understand about Hospitality Management.
- > Summarize the behavioural profile of users related to hotel marketing.

СО	Course Outcomes		Knowledge level
CO1	Remember the concept of Tourism and its Significance.		Remember
CO2	Analyse the Tourism Marketing and its Segmentation	K 5	Understand
CO3	Recollect the marketing strategies for travel and hospitality destinations and organizations.	1 to	Apply
CO4	Examine about various hospitality services and its classification.	K	Analyse
CO5	Evaluate the behavioural profile of users and hotel marketing in Indian perspective.		Evaluate

	indian perspective.	
Unit	Content	No. of Hours
I	Tourism Tourism: Concept- Nature of Tourism: Significance of Tourism – Classification Tourism in India – Future of Tourism – Basic and Geographical Components of	5 Hours
	Tourism – Definitions of Tourist and Foreign Tourist – Elements of Tourism.	
II	Tourist Destination India A Tourist Destination- Tourism Marketing: the concept – users of Tourism Services – Product Planning and Development – *Market Segmentation for Tourism – Marketing Information System for Tourism.	5 Hours
III	Marketing Mix for Tourism Marketing Mix for Tourism – The Product Mix – Promotion Mix – Price Mix – The Place Mix – The people – Tourism Marketing in Indian Perspective	5 Hours
IV	Hospitality Services Hospitality Services: Hotels – Classification of Hotels by Physical Characteristics – Classification of Hotels by price level.	5 Hours
V	Behavioural profile of users Behavioural profile of users — Marketing Information System for Hotels — *Product Planning and Development — Marketing Mix for Hotels — Hotel Marketing in Indian Perspective.	5 Hours
	TOTAL HOURS	30

Teaching Methods

Smart Class Room / Power Point presentation / Seminar / Quiz / Discussion.

TEXT BOOK

- 1. "Tourism and Travel Management", Ghosh Bishwanath, Noida, Vikas Publication House Ltd,
- 2. "International Tourism Management", Bhatia A.K, New Delhi, Sterling Publishers Pvt.Ltd.

REFERENCE BOOK

- 1. "Service Marketing", Jha S.M, Mumbai, Himalaya Publications.
- 2. "Service Marketing", Dr. Natrajan.P, Chennai, Margham Publications.
- 3. "Management of Tourism and Hospitality Services", Ishmael Mensah, Rebecca Deimensah, Xlibris Publications .
- 4. "Management in Hospitality and Tourism", Mahmood A.Khan Apple Academy Publications.

WEBSOURCE REFERENCE

- 1. https://uou.ac.in/sites/default/files/slm/DHA-101.pdf
- 2. https://egyankosh.ac.in/bitstream/123456789/10360/1/Unit-12.pdf
- 3. https://egyankosh.ac.in/handle/123456789/10360

Note: Latest edition of the books may be used

Question Paper Pattern

Duration: 3 Hrs Max: 75 Marks

Section - A (10x1=10) Choose the correct answer

Section – B (5x5=25)

Short answer questions, either or type, one question from each unit.

Section - C(5x8=40)

Essay answer questions, either or type, one question from each unit.

CIA EXAMINATION MARK BREAKUP

(For Theory Only)

S. NO	DISTRIBUTION COMPONENT	MARKS
1	CIA I – 75 Marks Converted to 40	40
2	CIA II – 75 Marks Converted to 40	40
3	Assignment I	05
4	Assignment II	05
5	Attendance	05
6	Others (Seminar, Group Discussion, Flipped Class room, etc.,)	05
	Total	100

PREPARED BY

(Dr.B.Josphine Amala)

CHECKED BY

(Dr.T.Deepika)

APPROVED BY